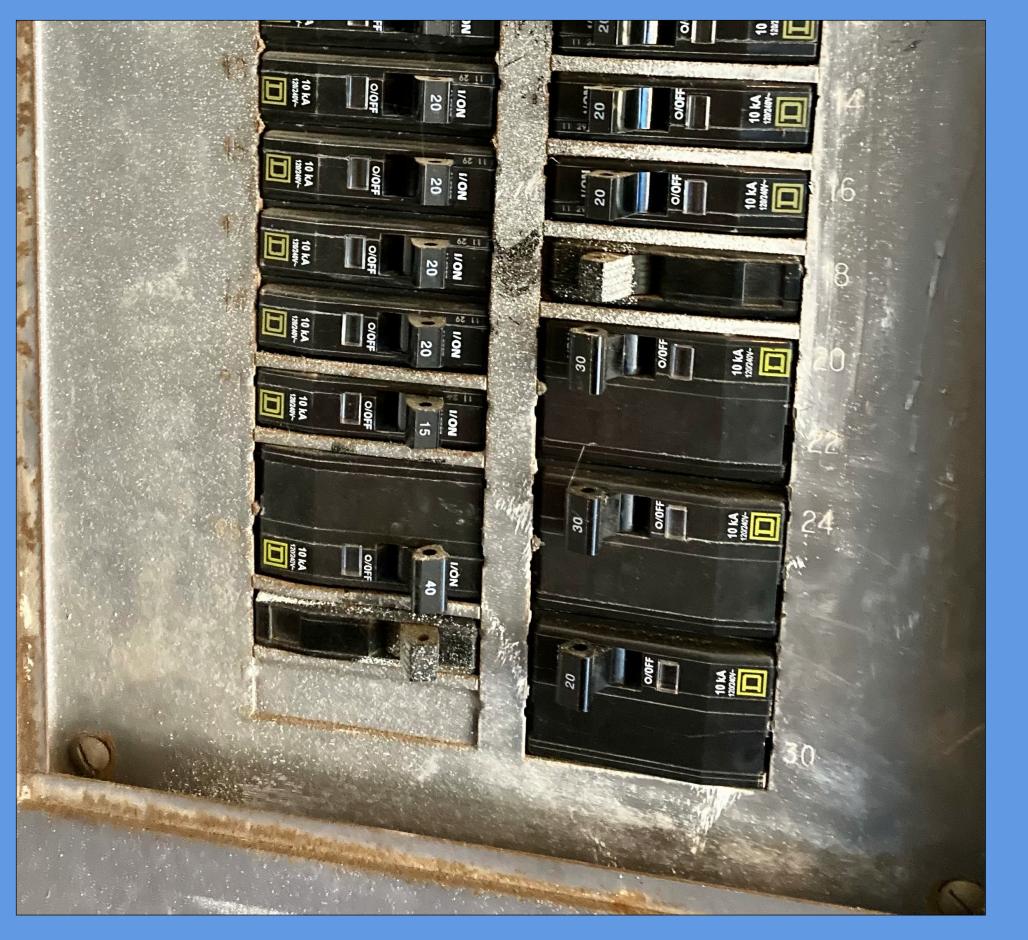
Prologue

Session 5: What's available

Worst case scenario (or interesting option) - I talked to the electrician doing a minor job at my house.

For \$2000 (maybe less) he could move a lot of stuff around and add a high amp 240v outlet in my garage. He would check which slot does what, swap some locations, merge two low usage 120s and end up with room for a 240v line.



Prologue

Session 5: What's available

Automatic transmission
vs
one pedal driving

Most cars were manual transmission and most drivers preferred that choice. Over time drivers shifted to automatic transmissions. It was easier and some situations, better and safer.

I believe you will find the same to be true about one pedal driving. After a short adjustment period, you will find them more efficient and safer.

#### **Breaking news**

Session 5: What's available



MOTORTREND

The 2023 Toyota Prius Prime Could Take 3 Weeks to Recharge Maybe this was meant to be funny, but I don't think so.

Charging an EV is very convenient. All it takes is matching up the sessions with your schedule. This into skldffls. The background noise about how slow all of them are. Toyota added (a not very useful) solar panel at an extra cost of \$600.... and if you drain the battery and only use solar to charge - it will take 3 weeks. Plug the car in - 4 hours at most.

Session 5: What's available



Session 5: What's available



For one million dollars

You get one Rimac Concept one Or 40 Chevy Bolts





Chevy Bolt - price keeps changing

#### 0000PS

**Basic Chevy Bolt** 

Minus the Federal Tax credit - \$7500. So the Bolt is \$20,000 ?? (NEW) So that would be 50 Bolts. And they say EVs are expensive.

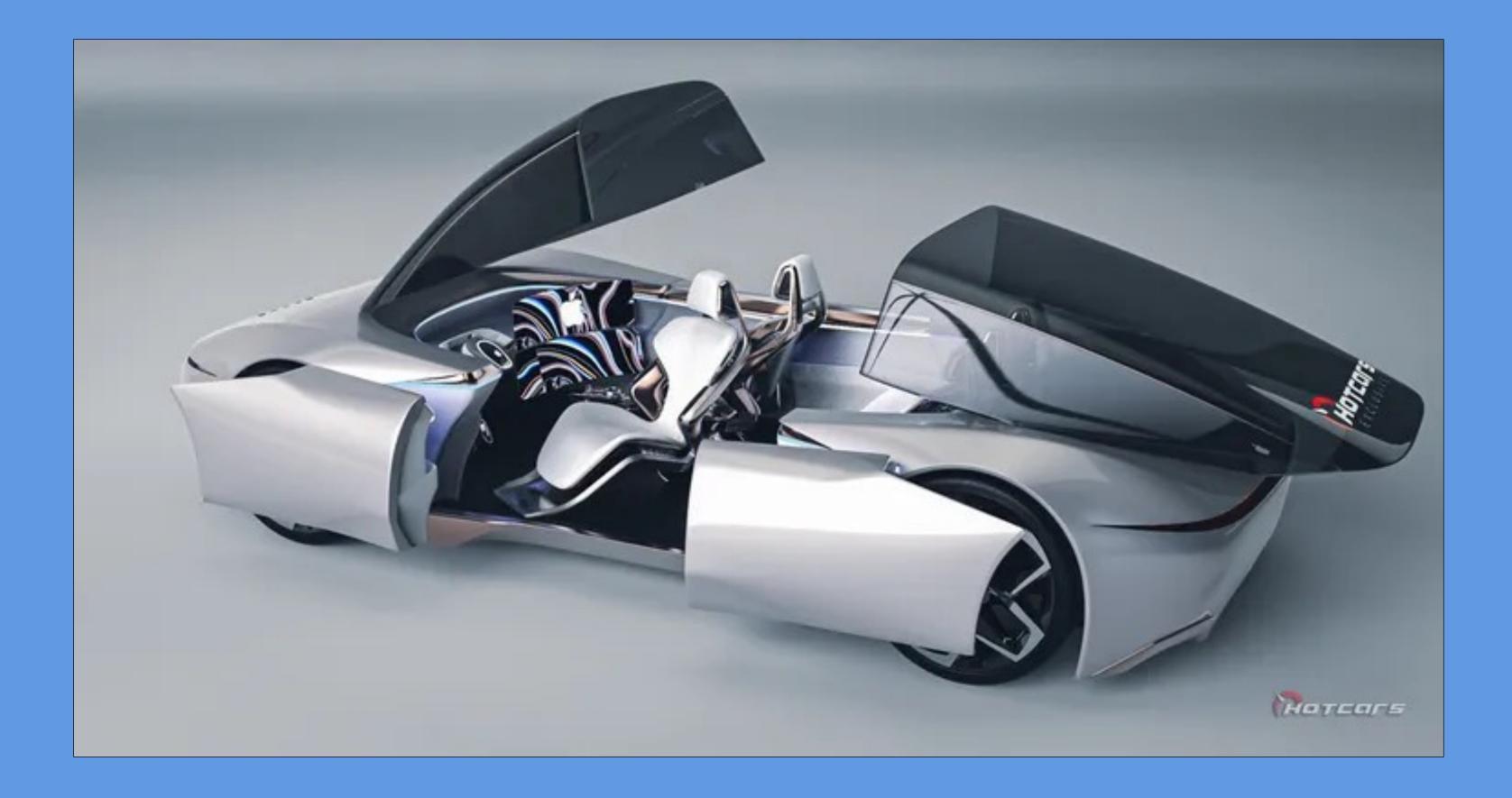
Before going into what is available. Lets look at what's out there.

## WAY out there



It actually might do ok on small island where trips are short and the infrastucture is not well established. The car can go 30 miles by solar alone on good sunny days.

I'm not including the odd cars. I keep on the look out for good solid cars. Ones that are designed well and drive well. Preferably just look like a car. PS Aptera will not qualify for tax credits (its a 3 wheeler)



Lots of concept cars out there - most won't make this list as a matter of price. But if its not in current production - it won't be here. Blame it on the still not available Tesla Roadster and Cyber truck.

I'm not including the odd cars.

Solar Powered (Not really) Cars. With practically no solar charge advantage (or extreme price) they fall into the odd car category.



Lightyear Zero \$262,000 Solar charge = 40 miles a day Battery range only about 200 miles Went into Bankruptcy Jan 2023



Sono Motors Scion \$25000 Solar charge = 10 miles a day Battery range only about 180 mile. RIP 2/24/2023 - refunds by jan 2025.

#### Just for fun



A real solar car - @ UI - used for research and competition.

#### Fake Electric Cars

Every mile you drive in an e-Power equipped car is made possible by exploding molecules of gasoline within an enclosed space, just the way the vast majority of cars have done for over a century. It's Nissan's way of saying to Toyota shoppers, "Nyah, nyah, nyah. We build hybrids too, but ours is a series hybrid and yours is a parallel hybrid. So there!" In either case, the technology is irrelevant to transitioning the transportation sector to zero emissions technology.

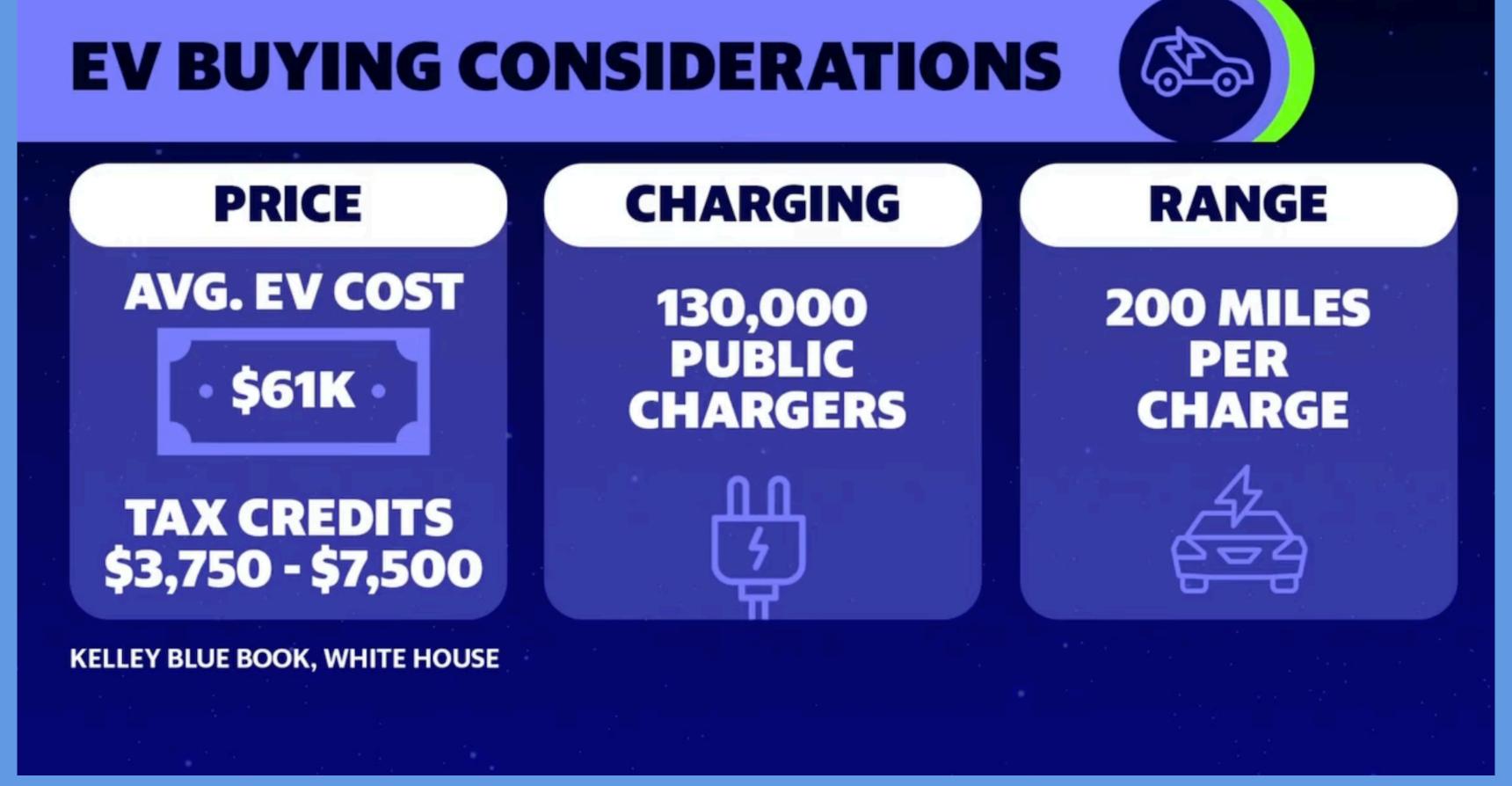


# Electric Drive train is 100% powered by gasoline. Does NOT plug in to charge.

Cars

**Nissan Tiptoes Into The Electric Car Future** 

By Steve Hanley



Yahoo finance Apr 2023

\$61,000 !!! My average price for this list is \$40,100 (w/TC \$3700) Reiterating - battery voltage more important than range.

Also EVs with smaller batteries have (marginally) higher efficiency.

#### Four things to consider in buying an EV

- 1) You have to like the car. Enjoying the drive is important.
- 2) TCO (total cost of ownership) is what makes it affordable how much you drive makes a difference. Amazon delivery vans drive many miles save a truckload of money (pun intended.)
- 4) I believe the DCFC is more important than range.
- 5) developing and should be considered (California leads the country). V2X various forms of bidirectional charging will be a big thing.

## The Best And Worst Automakers For Markups in 2023: Who's Charging Above And Under MSRP?

Healthy discounts can be found from brands including Volvo, Lincoln, Infiniti, and Buick

A dealer can raise the price of their dealer stock over MSRP.

If you order the car, when it shows up on the dealers lot to finish the sale

the price should stay at MSRP

- 1) Heat pump rather than resistance heating. Good extra heat pump available to precondition battery for charging (can aid efficiency and cold weather charging).
- 2) a battery pack with 800V architecture. The longer your trips on the highway the more you want it.
  - 3) get one pedal driving if you don't like it now you'll like it later
  - 4) I don't know why so many EVs don't have rear window wipers.

If you're looking at 400V vs 800V <u>charging</u>, the latter is the clear winner, since it essentially halves charging time.

There are other benefits, too: the higher voltage creates a lower current, which reduces heat - always a good thing when it comes to EV batteries, as battery cooling systems can suck up power. Lower current also means charging cables can be thinner and less cumbersome, and certain electrical components in the car can also be thinner and smaller, making the car more lightweight and efficient.

With 800V architecture less charging and at higher speeds

	Q4 Sales	
	2022	2021
Audi	4,257	3,192
BMW	7,099	205
Brightdrop	-	1
Cadillac	86	ı
Chevrolet	16,008	25
Ford	20,339	8,361
Genesis	550	•
GMC	72	1
Hyundai	5,600	2,900
Jaguar	8	136
Kia	3,491	2,347
Lucid	1,060	577
Mazda	-	146
Mercedes-Benz	5,656	443
Mini	1,171	680
Nissan	3,308	4,165
Polestar	2,774	1,320
Porsche	1,497	2,191
Rivian	8,054	583
Subaru	919	-
Tesla	131,574	115,248
Toyota	985	-
Volvo	2,842	1,708
Volkswagen	9,439	4,463
Total (Estimates)	226,789	148,691

Q4 2022

Kelly Blue book

2022 sales for EVs in the US. Tesla is the leader, sales of other models increasing.

I looked around and decided to only consider cars that are currently being delivered, reasonably priced, qualify for incentives.

Exceptions with no Federal incentives:
Toyota Prius
Hyundai Ioniq 5
and KIA EV6.
And now the Leaf

Yes - I am shopping for a car. (Ask me I'll tell you why)

I picked ten cars to go over. Two short range cars: **Chevy Bolt** Nissan Leaf. Four longer range cars: VW ID.4 Ford Mustang Mach-E Ford Lighting (Pick-up) Tesla Model 3 And two Plug-in hybrids Ford Escape Toyota Prius And two noteworthy EVs without tax credit Hyundai Ioniq 5 and KIA EV6

MotorWeek 2023 Drivers' Choice Awards Winners; Kia EV6 Takes "Best of the Year"

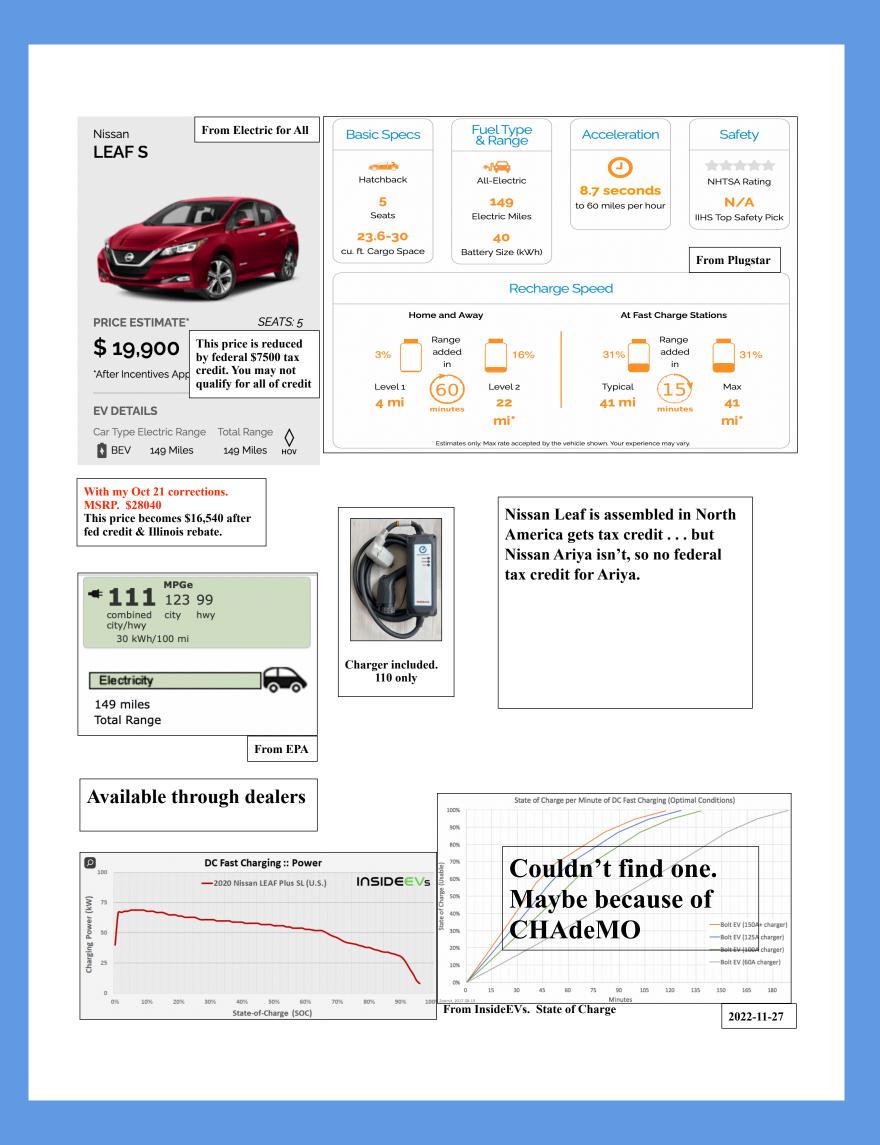


#### Top Cars



Kia EV6 wins Motorweek

Also Toyota Prius - family car of the year.

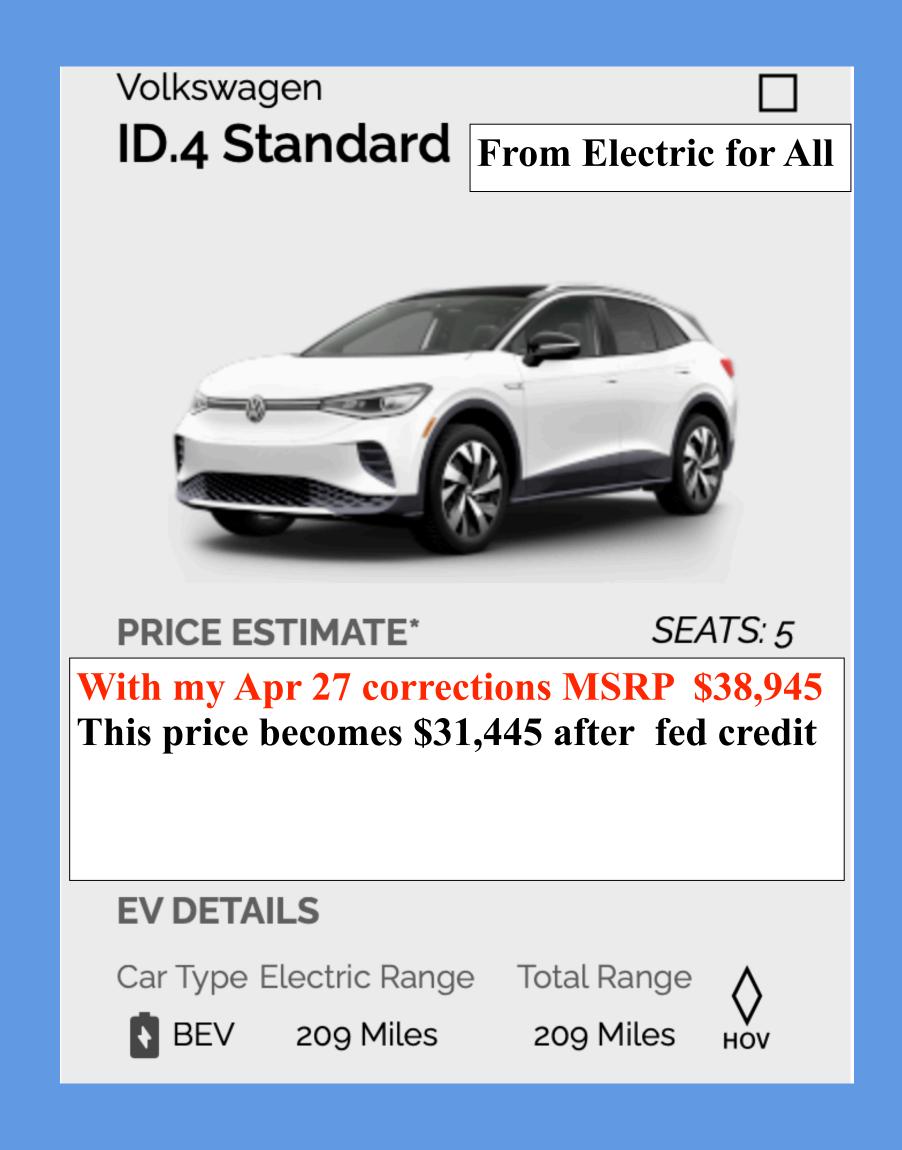


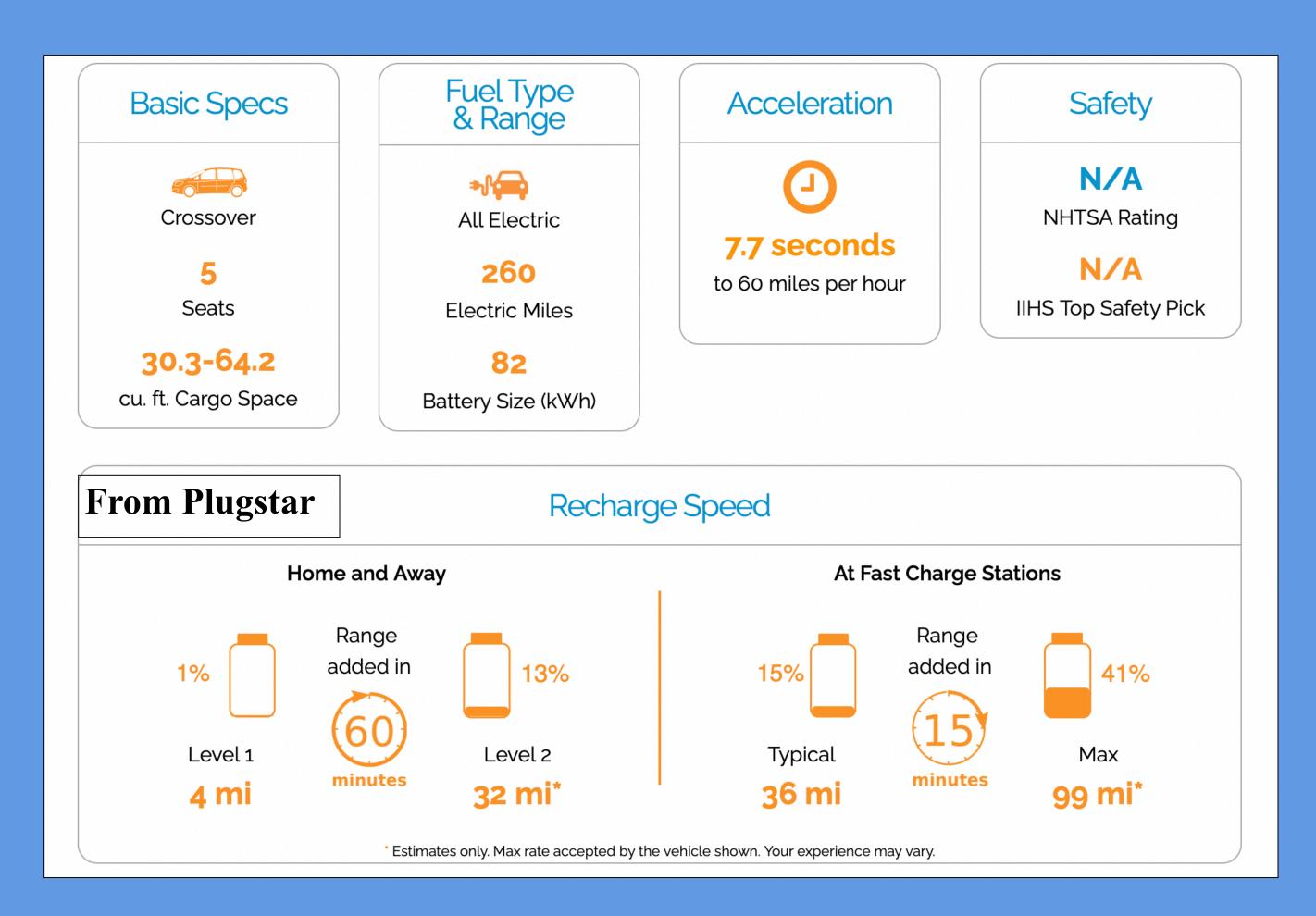
#### Top Cars

I'll start with the Nissan Leaf and present it as I did last fall.
This is a PDF that I made for the Leaf.

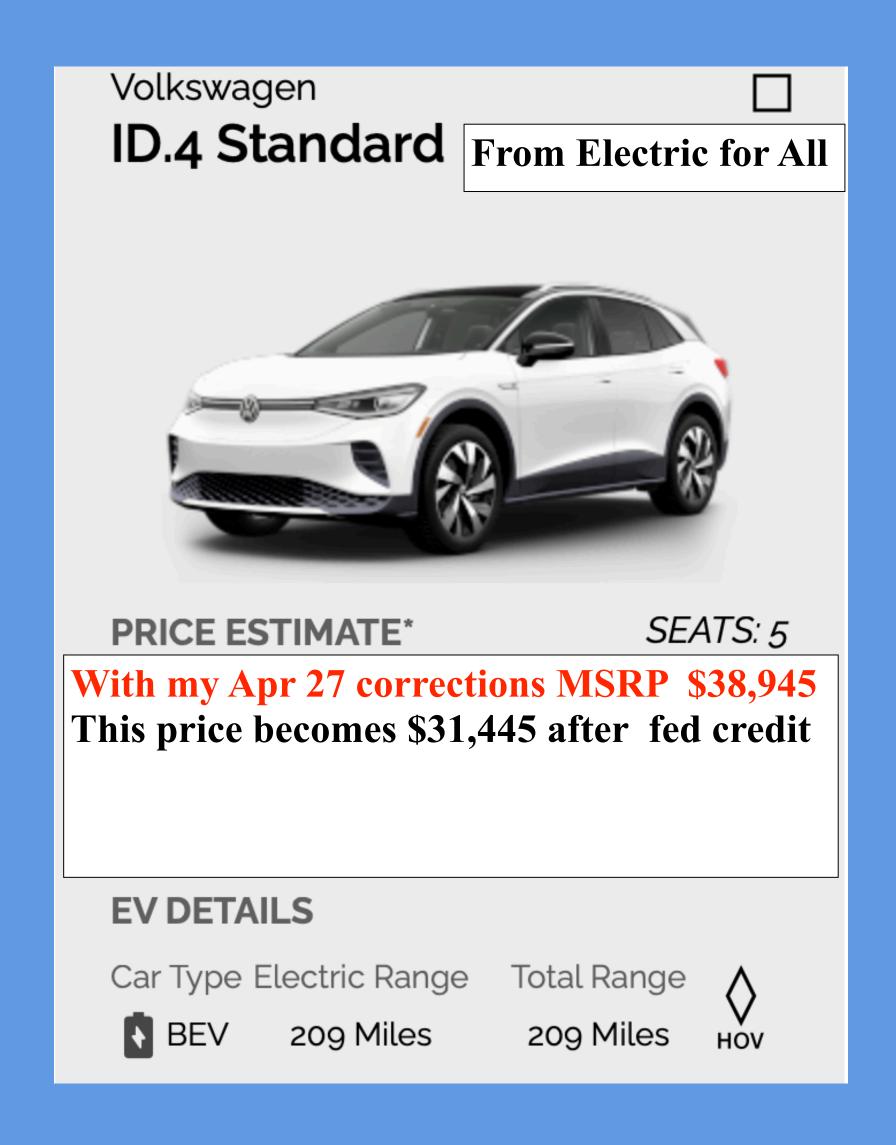
It took a while to present this in a PowerPoint for all of the cars chosen. I will run through this for the Leaf to explain what is on them. Then will only present the remaining vehicles more simply. All vehicles mentioned will have these PDFs on the OLLI Download page. (But this last week fell apart and it will take more time to update and download them)

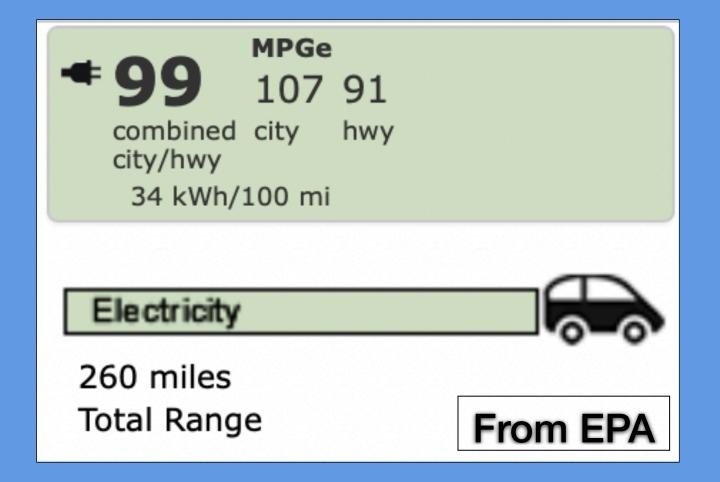
#### VW ID.4





#### VW ID.4



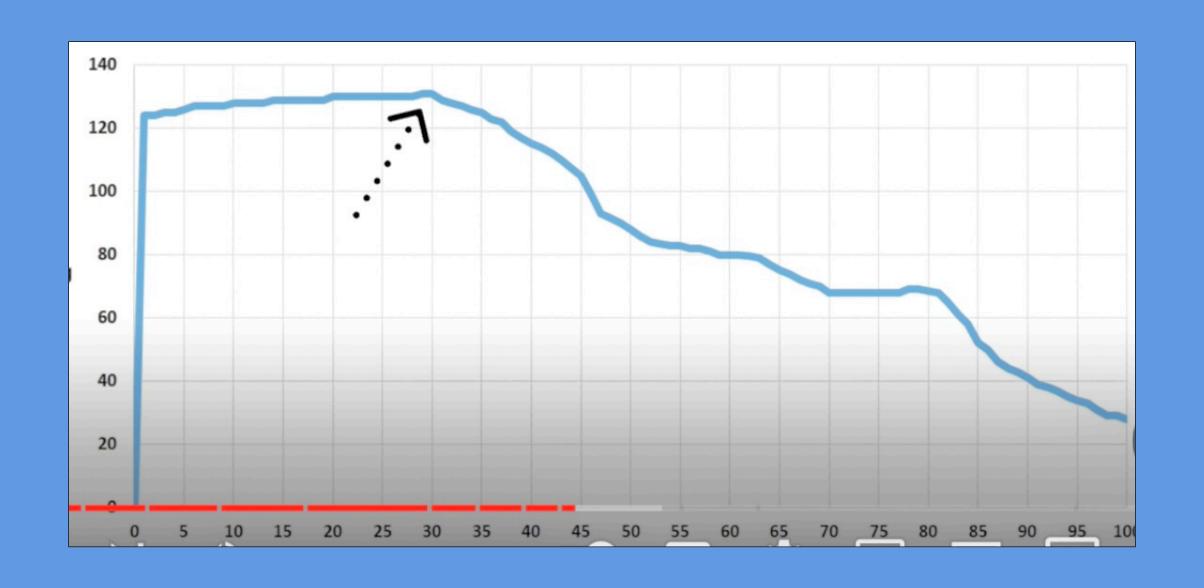


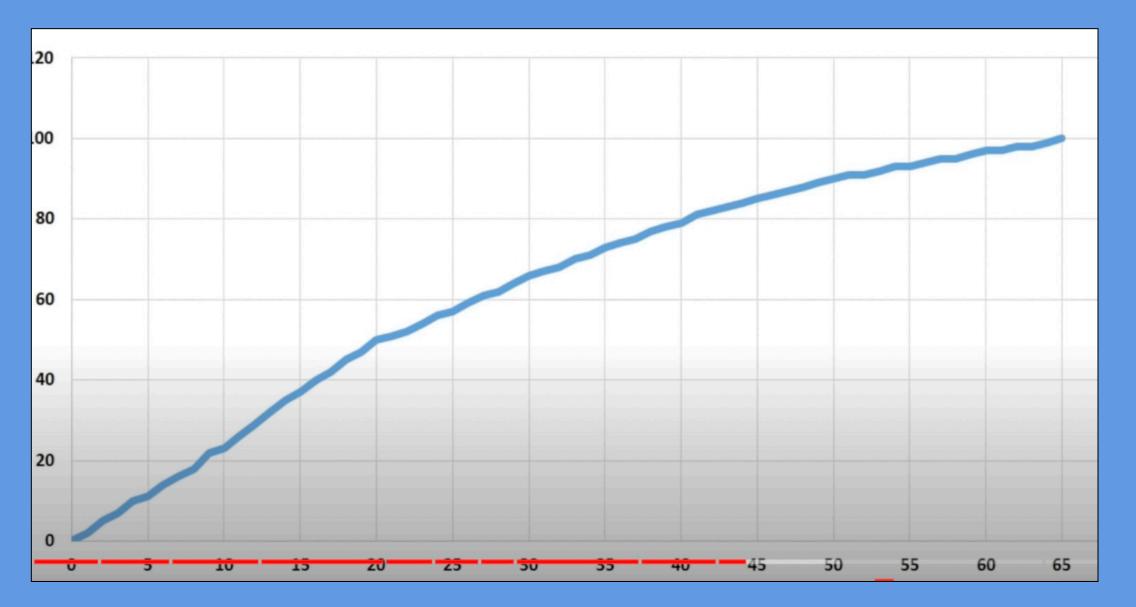
Online ordering available

Charger no longer included.

Replaced by \$200 voucher towards a charger.

#### VW ID.4

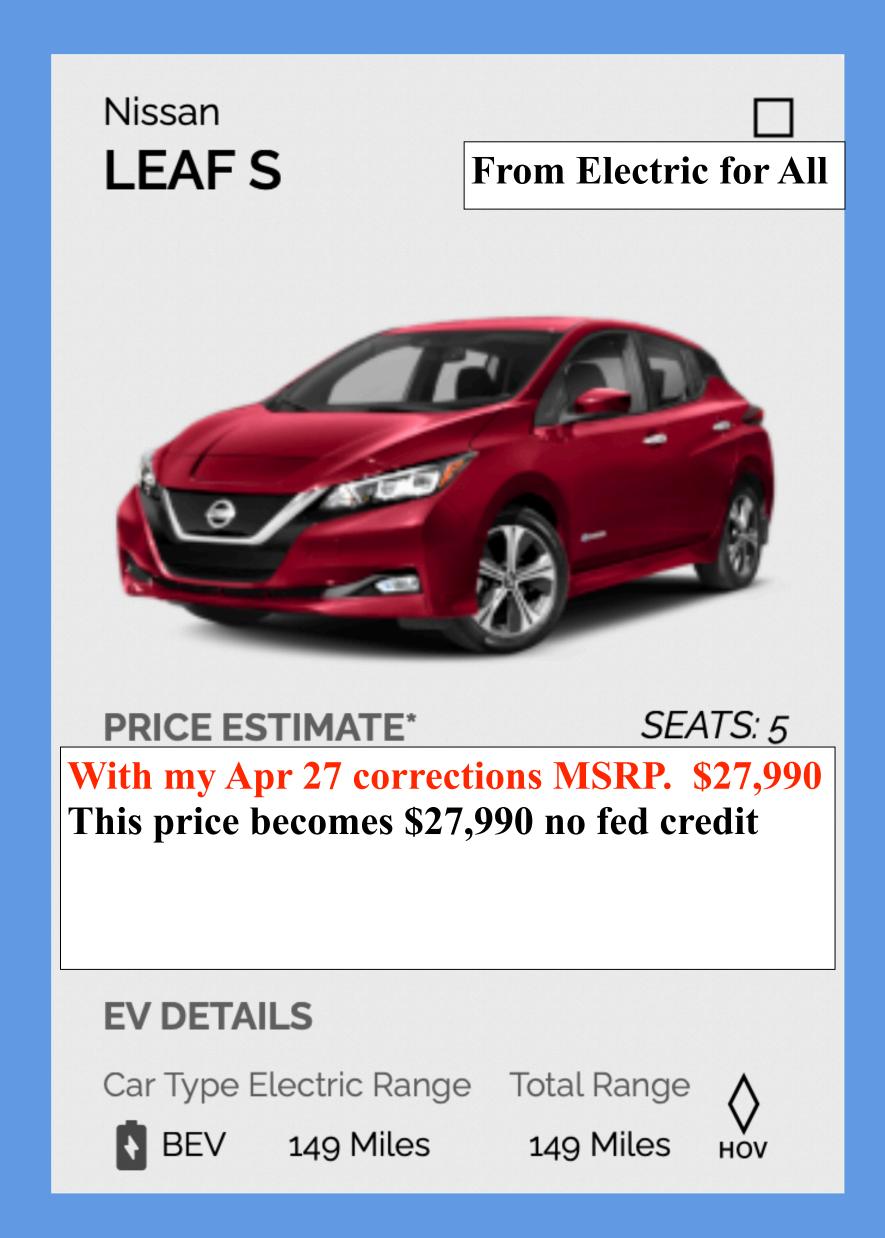




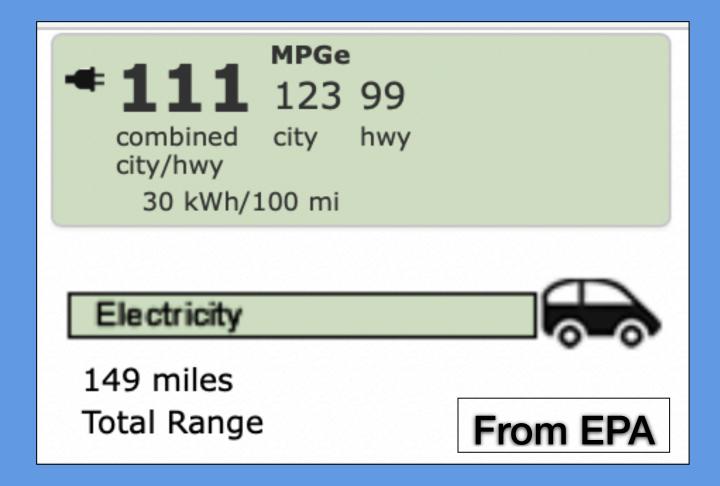
Notes for VW ID.4

DCFC rate peaks at 125 kw &

Time to 80% = 40 minutes
Time to 100% = 65 minutes



Nissan Leaf

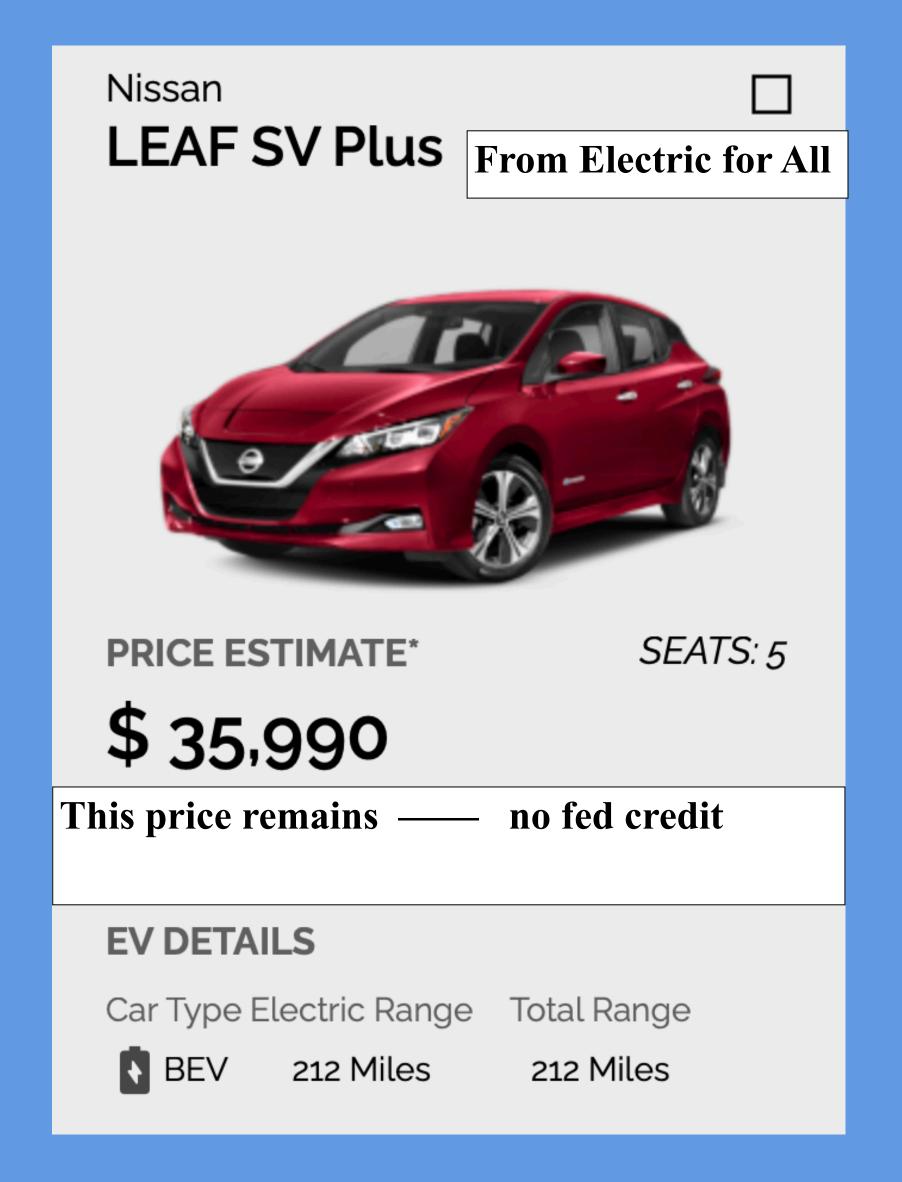


Available through dealers

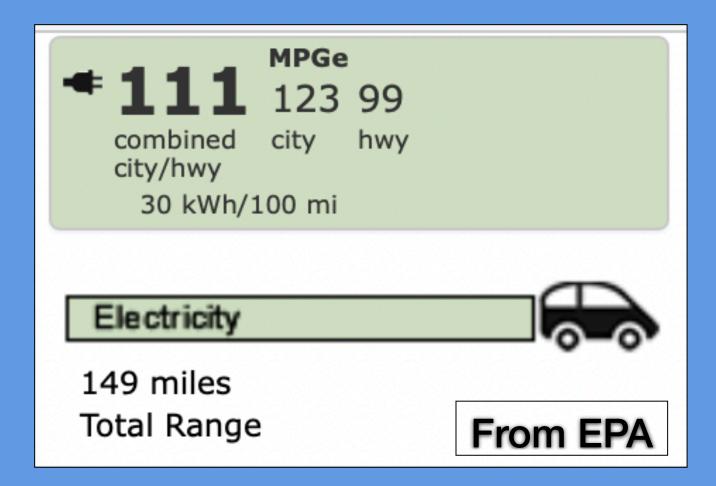
## Charger included 110 only



Still assembled in the US - but fails on both of the battery criteria.



#### Nissan Leaf



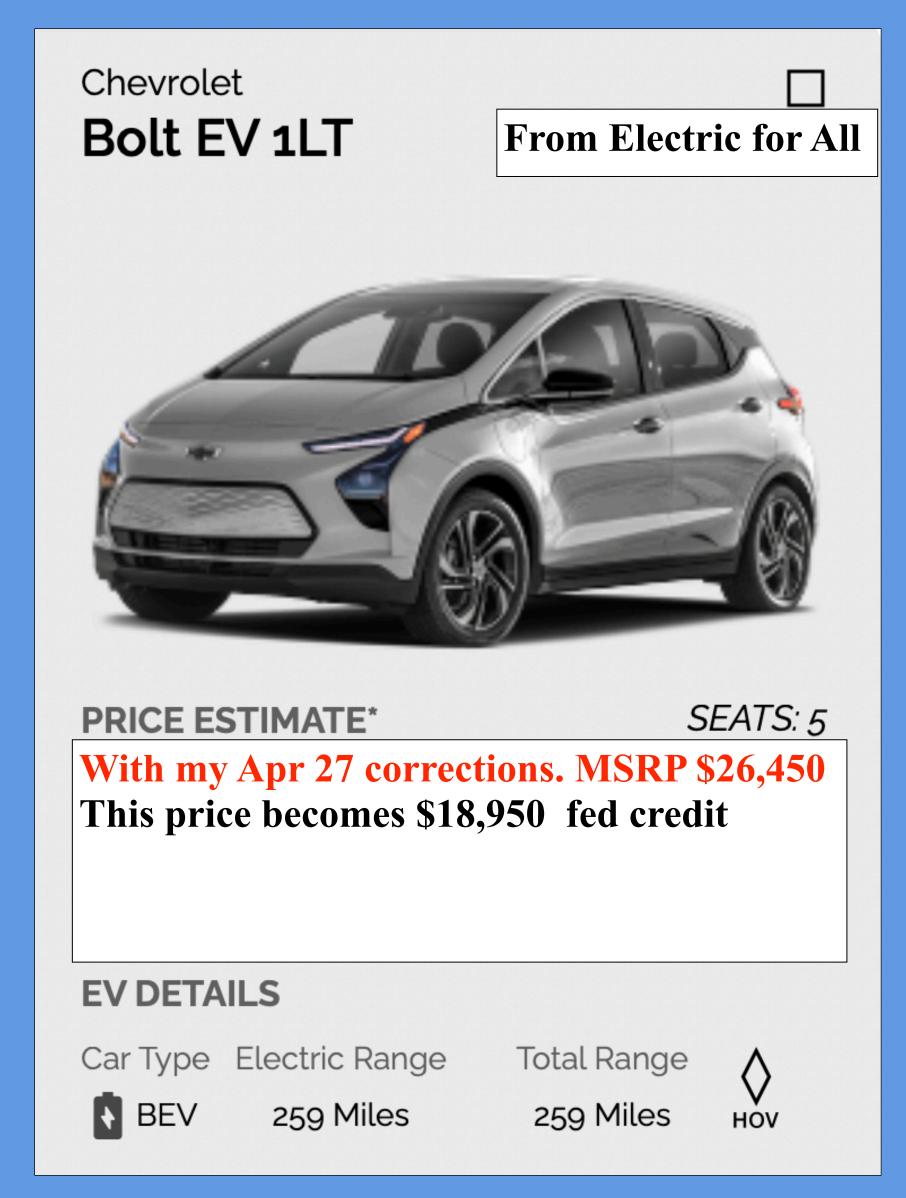
Available through dealers

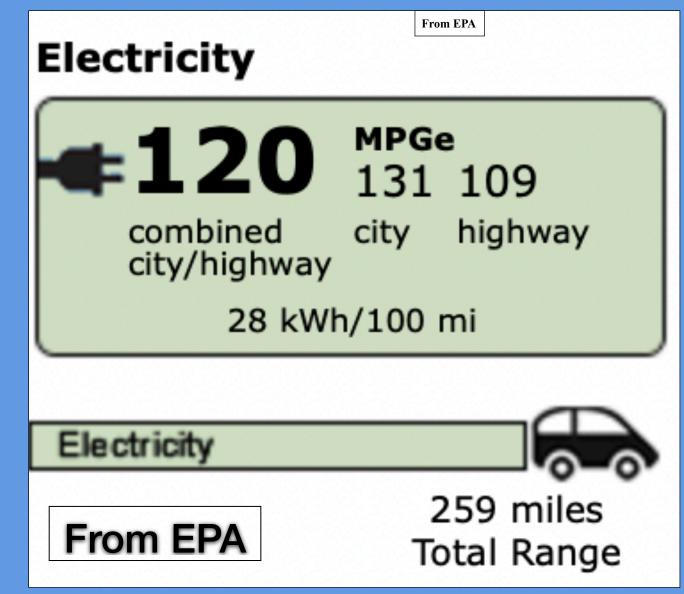
## Charger included 110 only



Still assembled in the US - but fails on both of the battery criteria.

## Chevy Bolt





Available through dealers

#### Charger included



#### Chevy Bolt

## GM killed the Chevy Bolt — and the dream of a small, affordable EV

The Chevy Bolt's demise underscores a trend toward larger, heavier, more expensive EVs. But the Bolt was always more practical than dramatic. And that's why it will be missed.

Dan Seifert · Apr 26, 2023 at 6:00 AM CDT



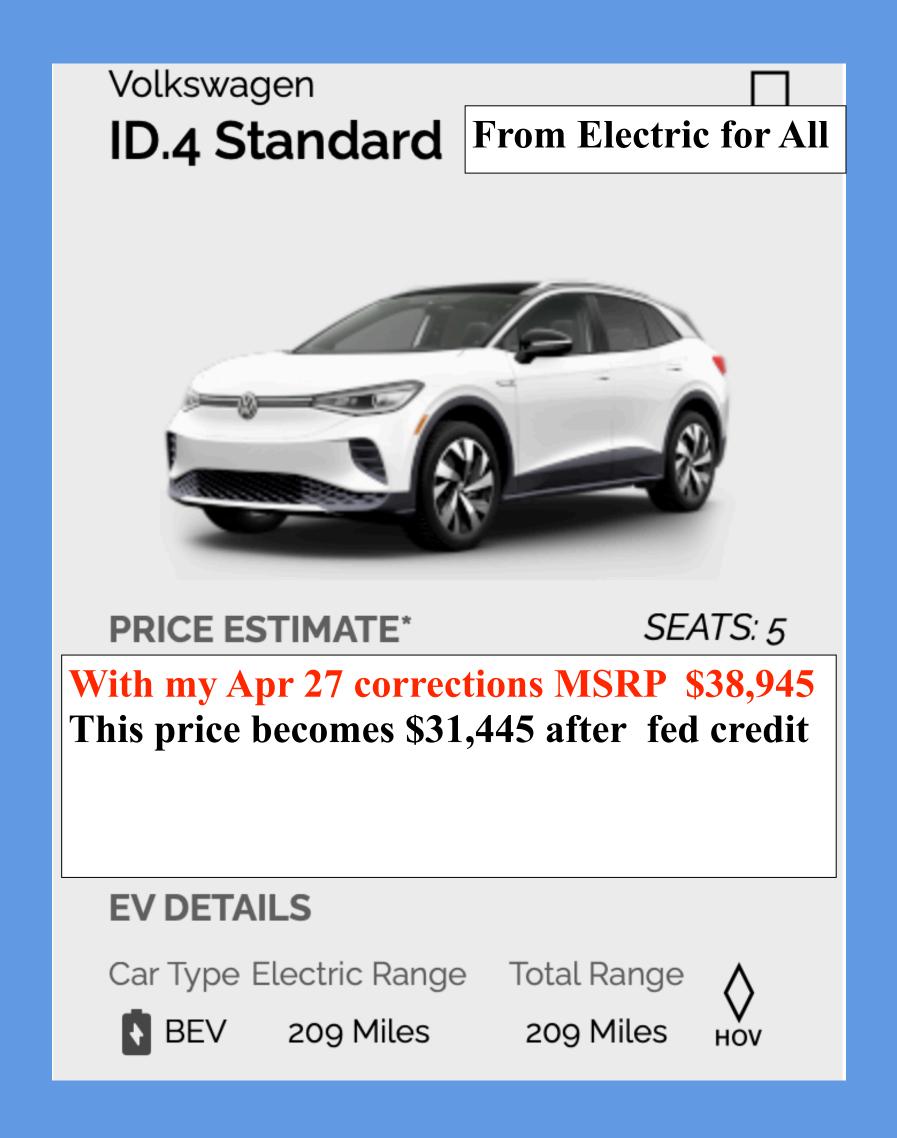
## Almost all news stories left out the part about the Equinox

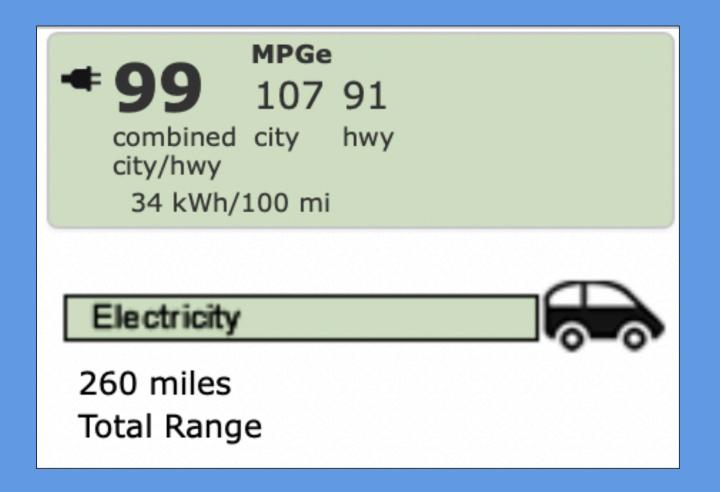




2024 Chevy Equinox EV Still On Track For Fall 2023 Launch

#### VW ID.4

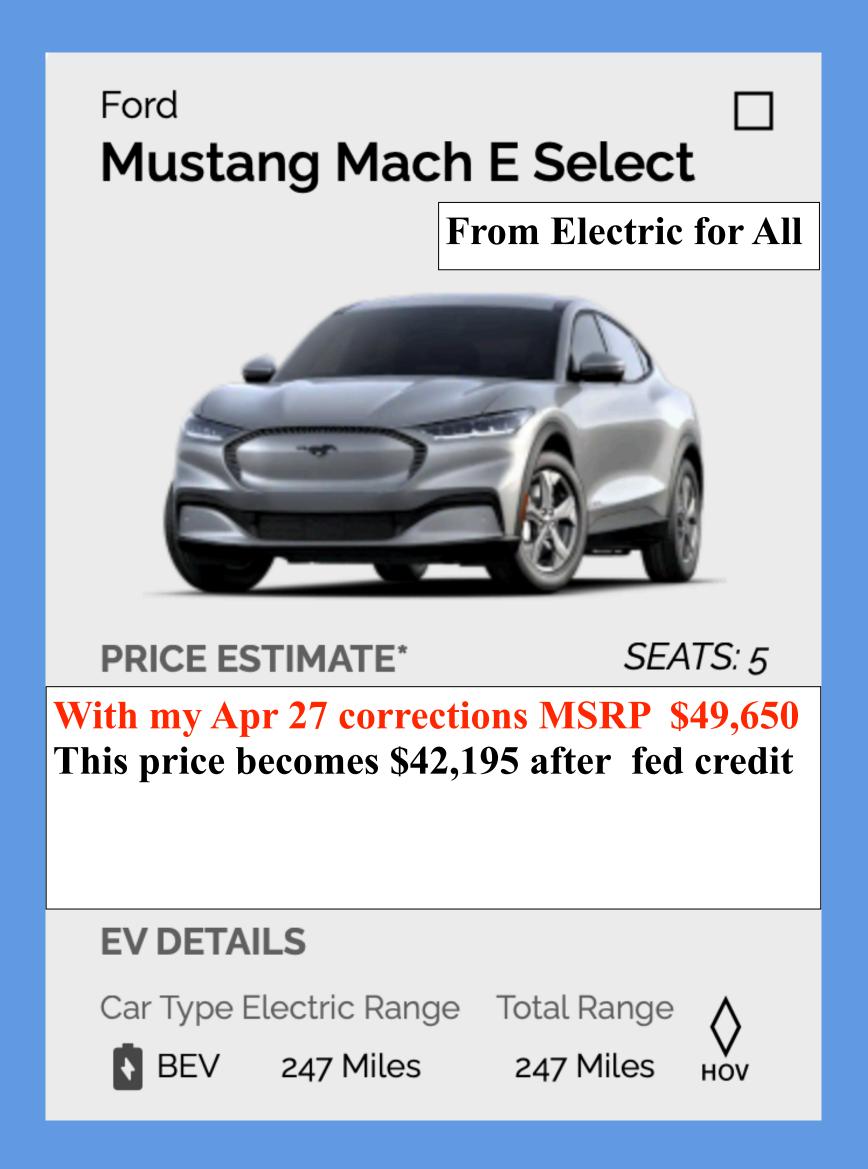


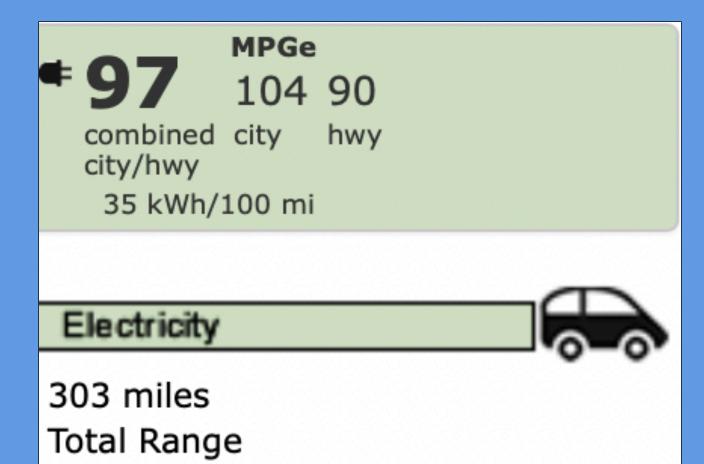


Online ordering available

Charger no longer included.

Replaced by \$200 voucher towards a charger.

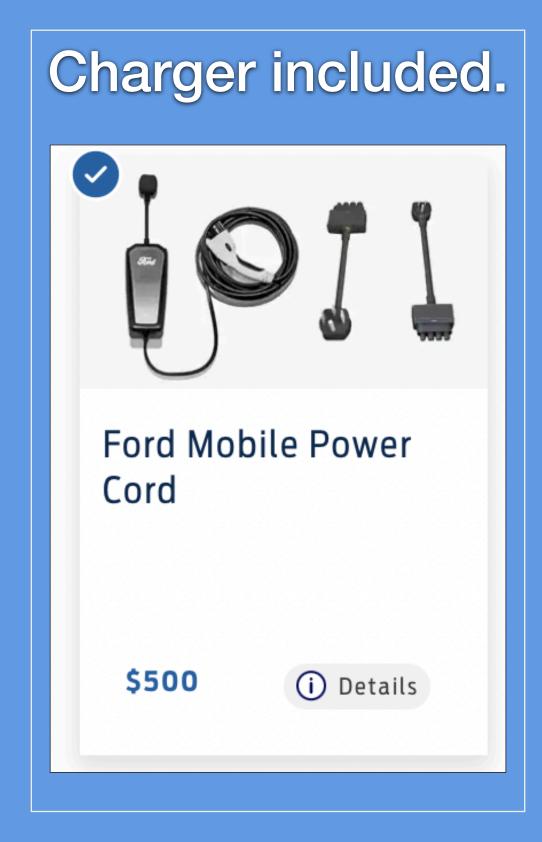


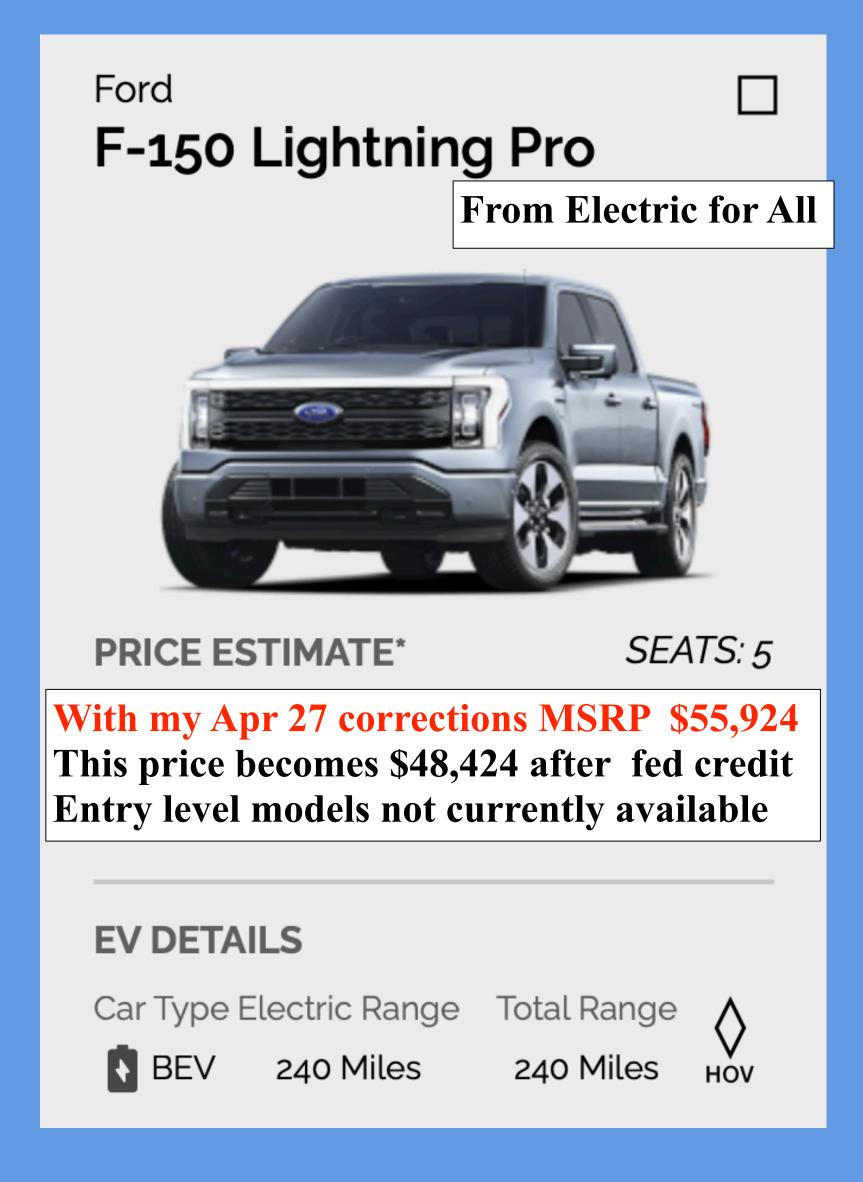


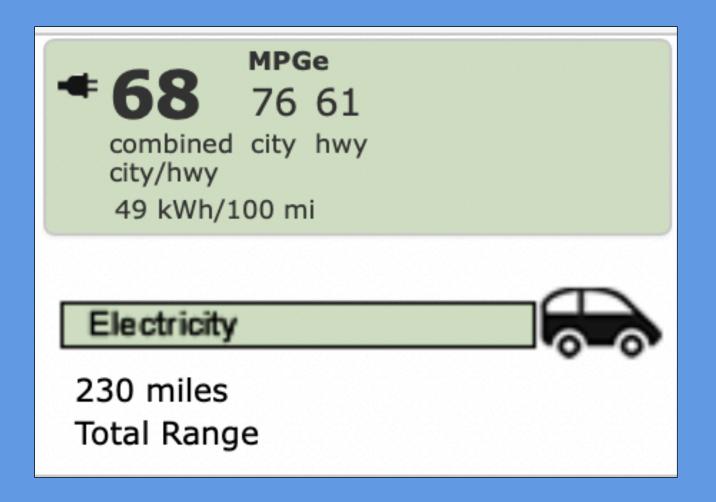
Online ordering available (30-35 weeks wait)

PlugStar range 230 EPA range 303 Ford website range 247

#### Mustang Mach-E

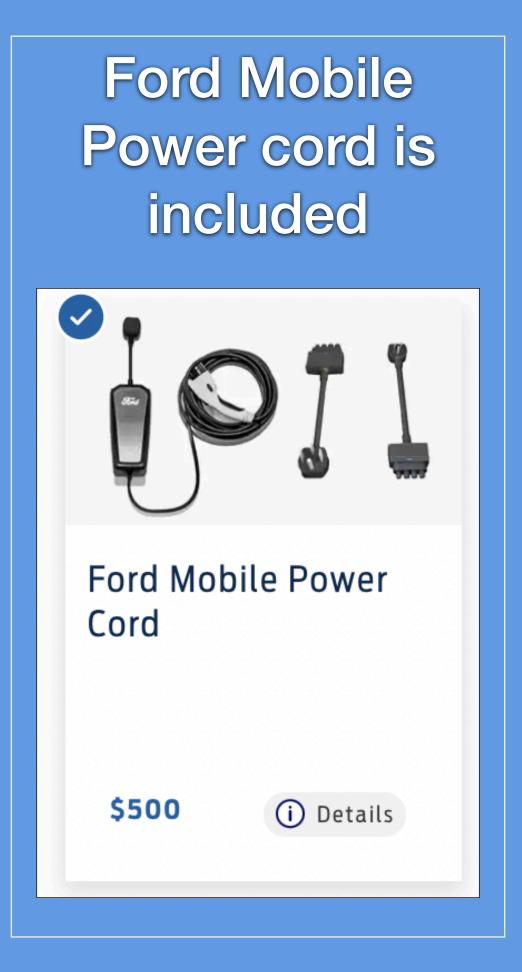


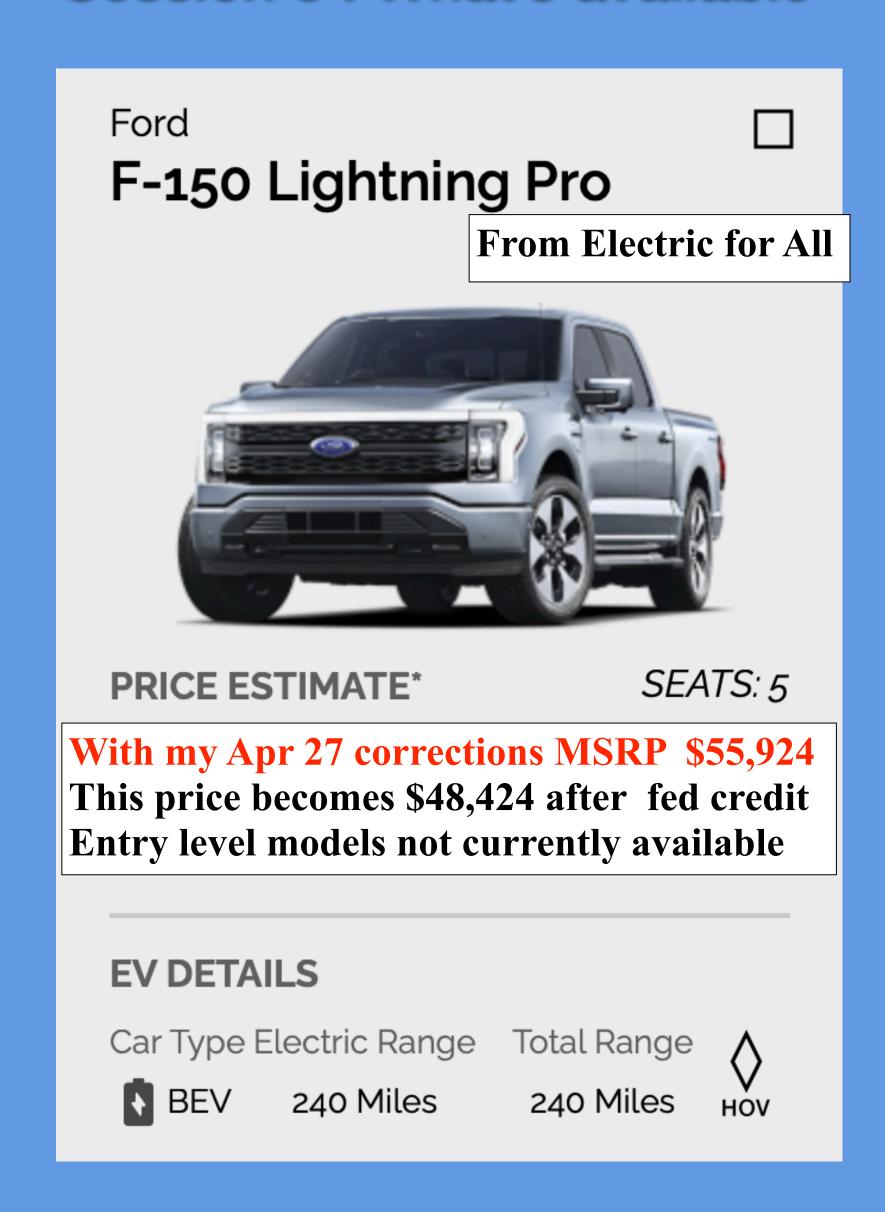




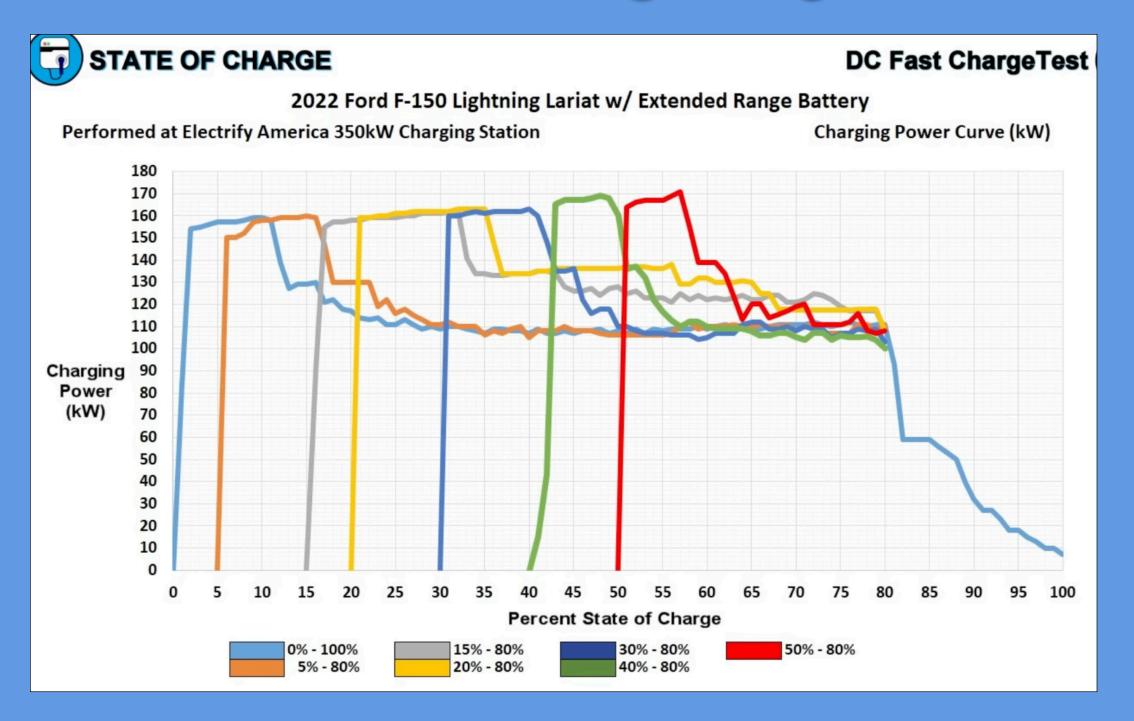
Online ordering not available

#### Ford Lightning



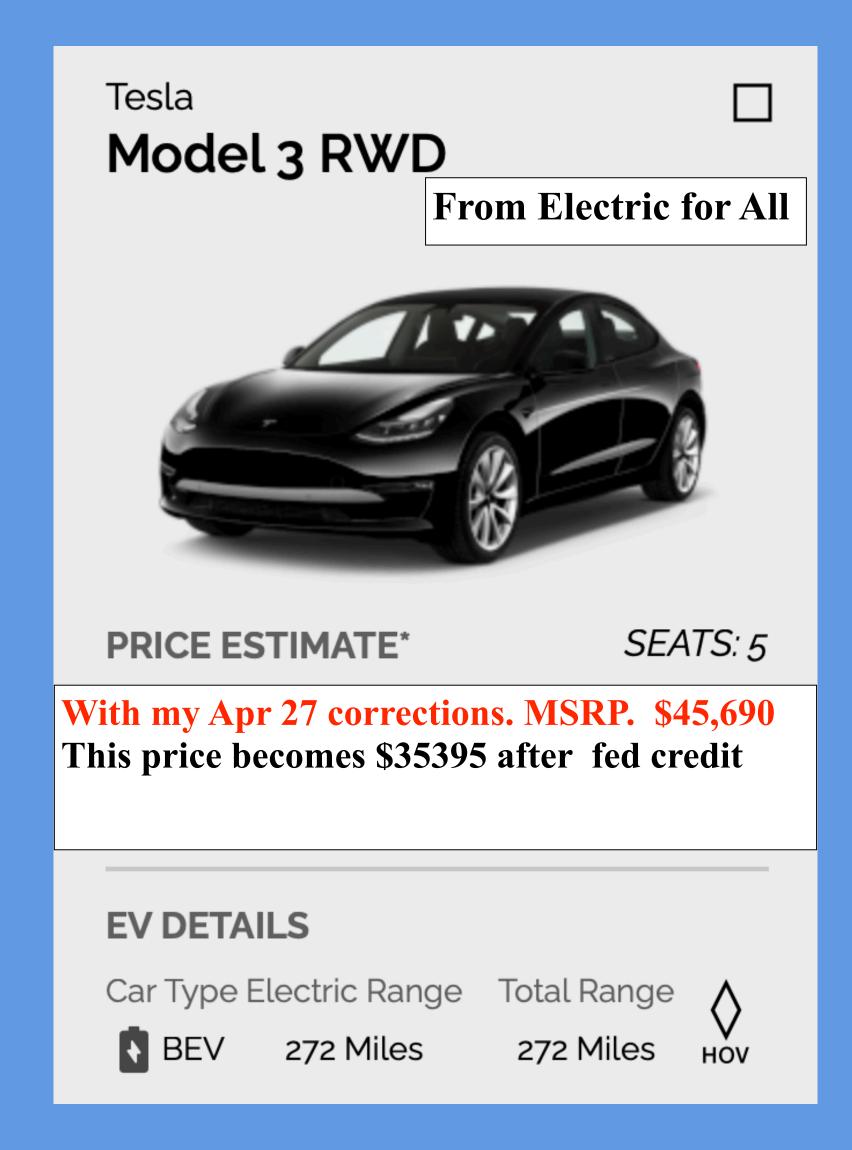


#### Ford Lightning

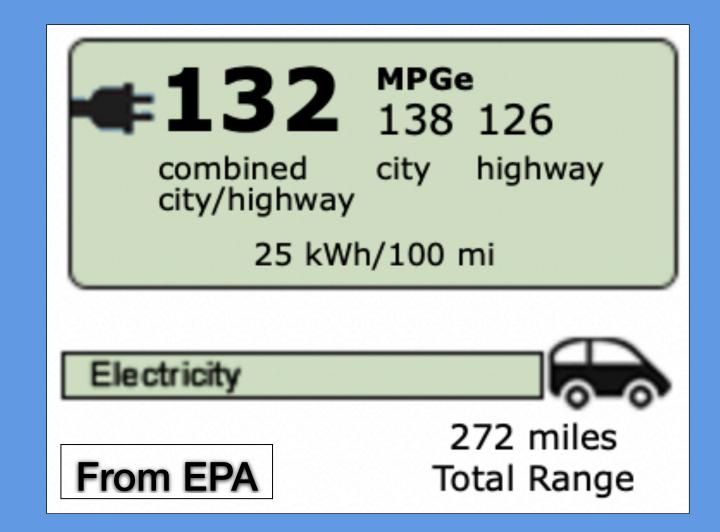


#### Amazing charge curves.

The difference is the battery management software. Instead of peaking at a fixed state of charge. The rate peaks at whatever percentage you start at.







Online ordering

The long range only gets 1/2 tax credit

Tesla Mobile
Connector cord no
longer included.

Available for \$250

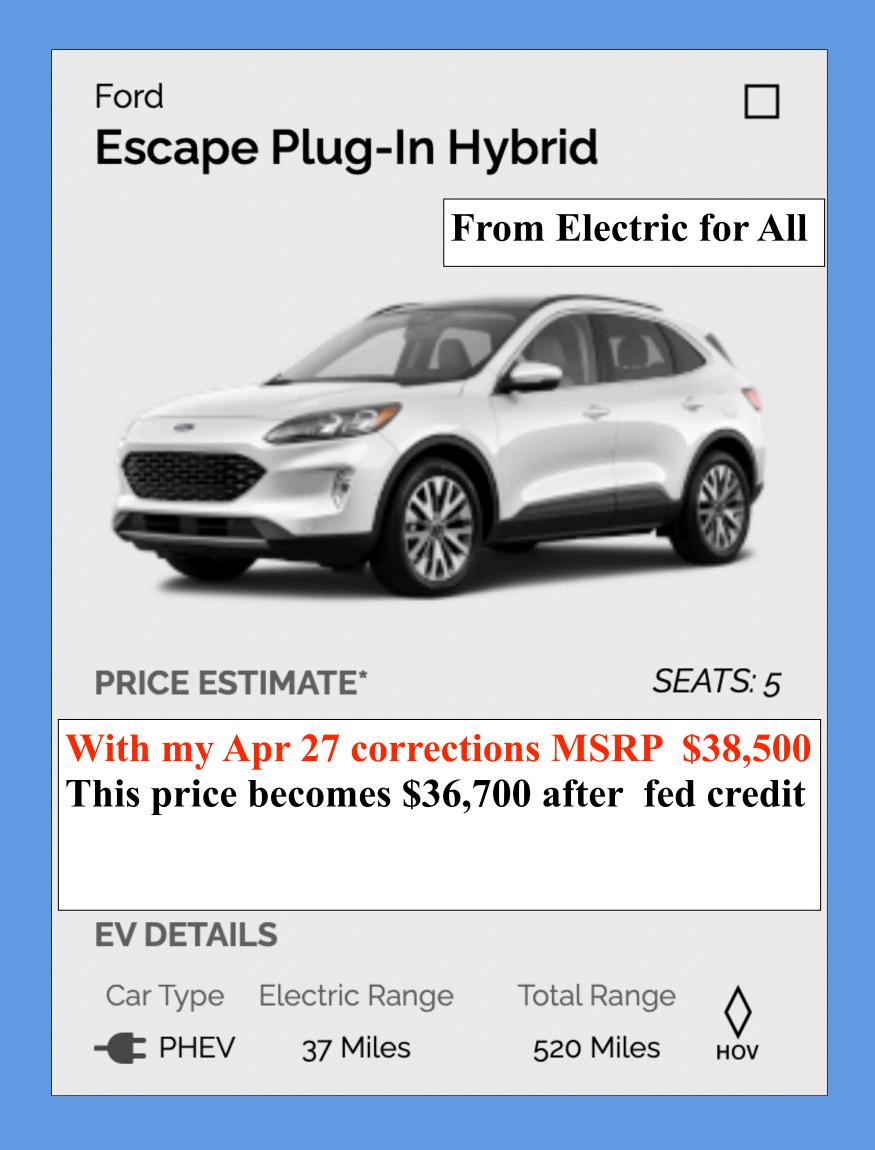


Before mentioning the PHEV (Plugin Hybrid Electric Vehicles)
I want to reiterate that PHEV can be less expensive to drive off the dealers lot.

#### BUT

Over time the BEV (Battery only Electric Vehicle) will cost less over time. (And pollute less)

#### Ford Escape

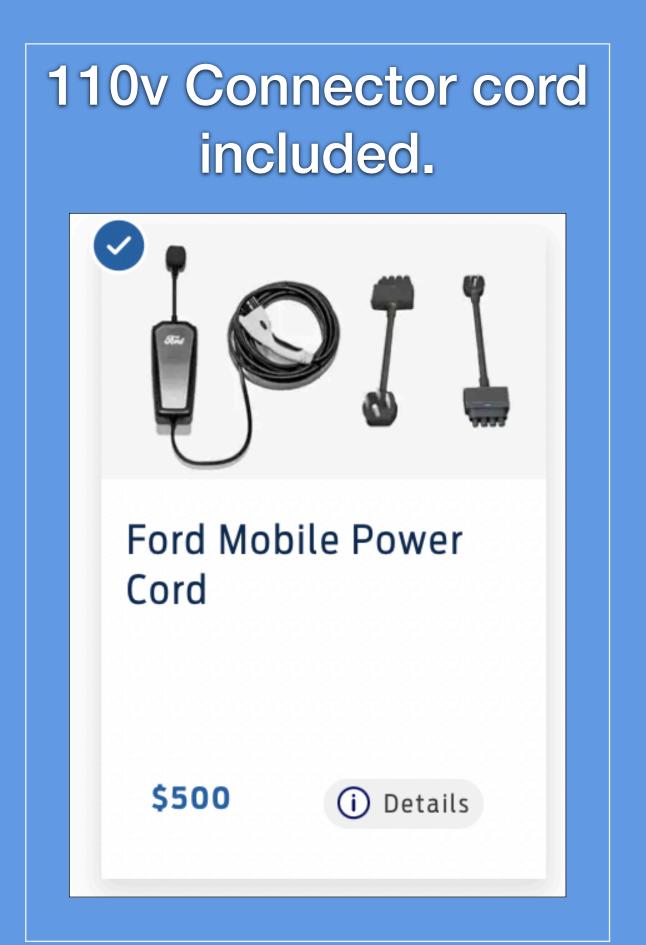


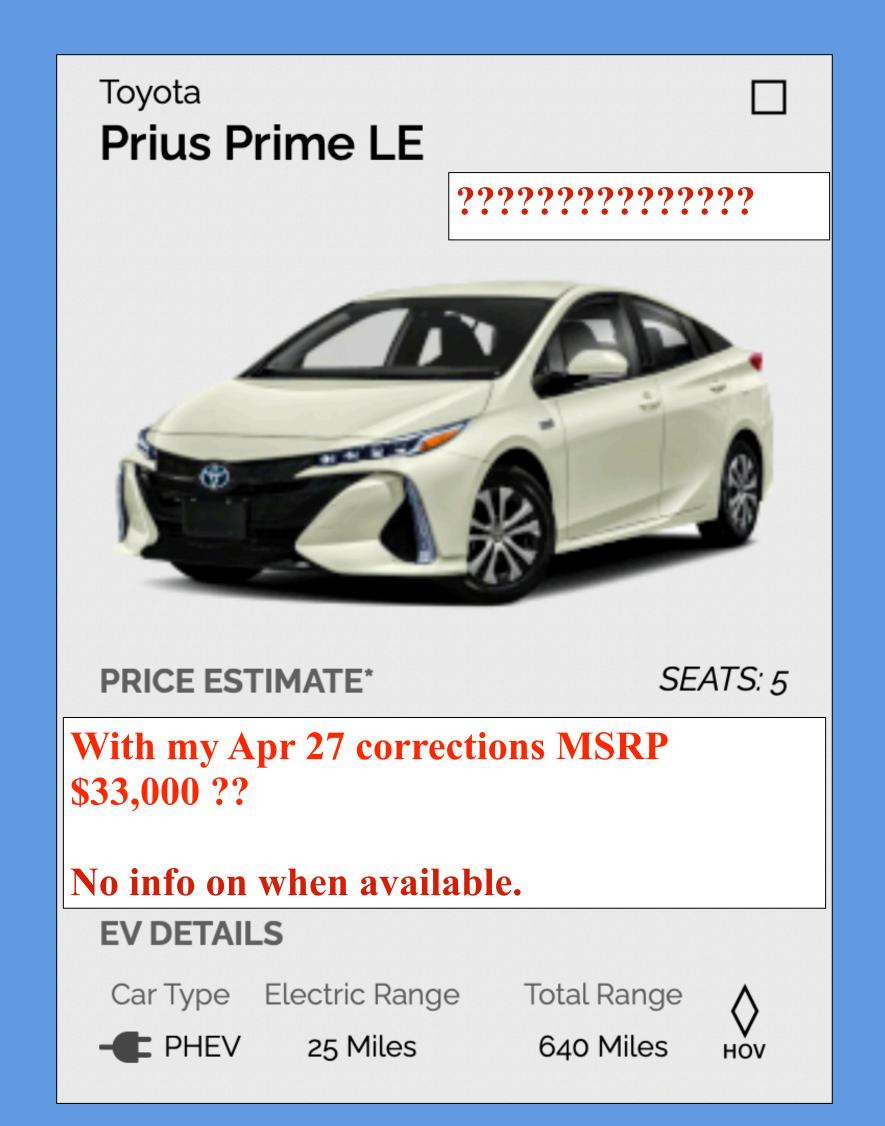
37 miles driving with battery only is fairly good. I would not recommend any PHEV that gets less.

Tax credit is small - based on battery size.

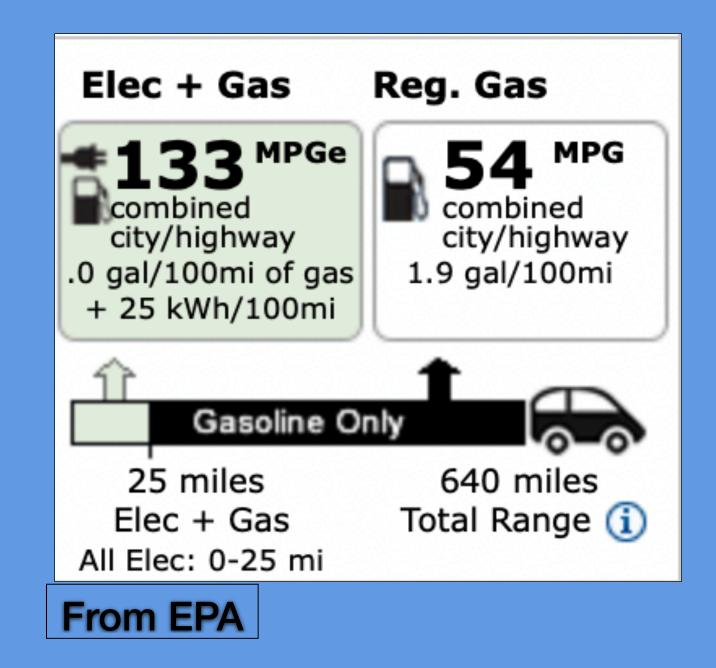
Online ordering is not available. Contact dealer.







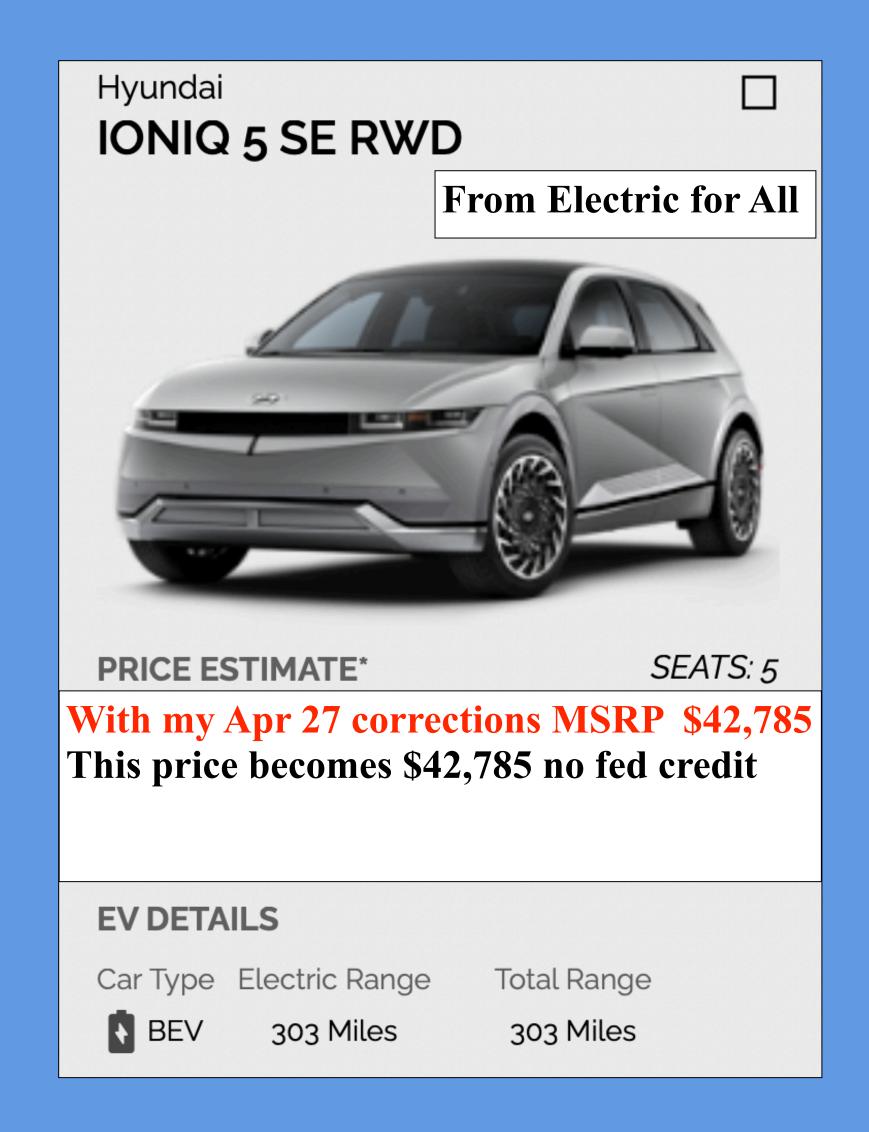


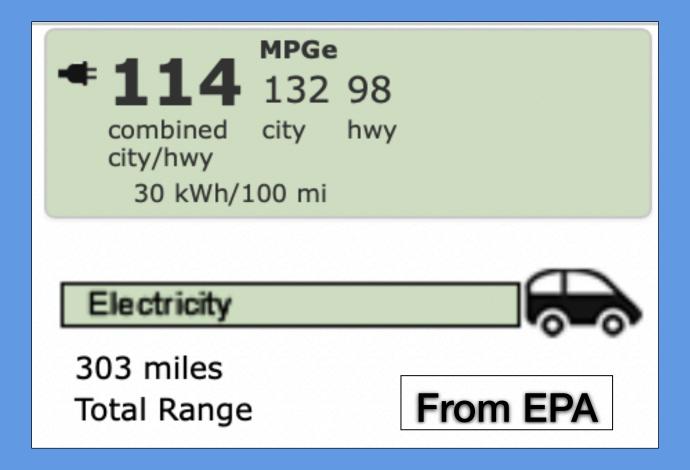




44 miles electric only

If you want to buy a RAV4 Prime or a Prius Prime, you can expect it to take 18 months to two years. PR says at dealerships in May. (Probably not in Illinois) Source dated Oct 27, 2022

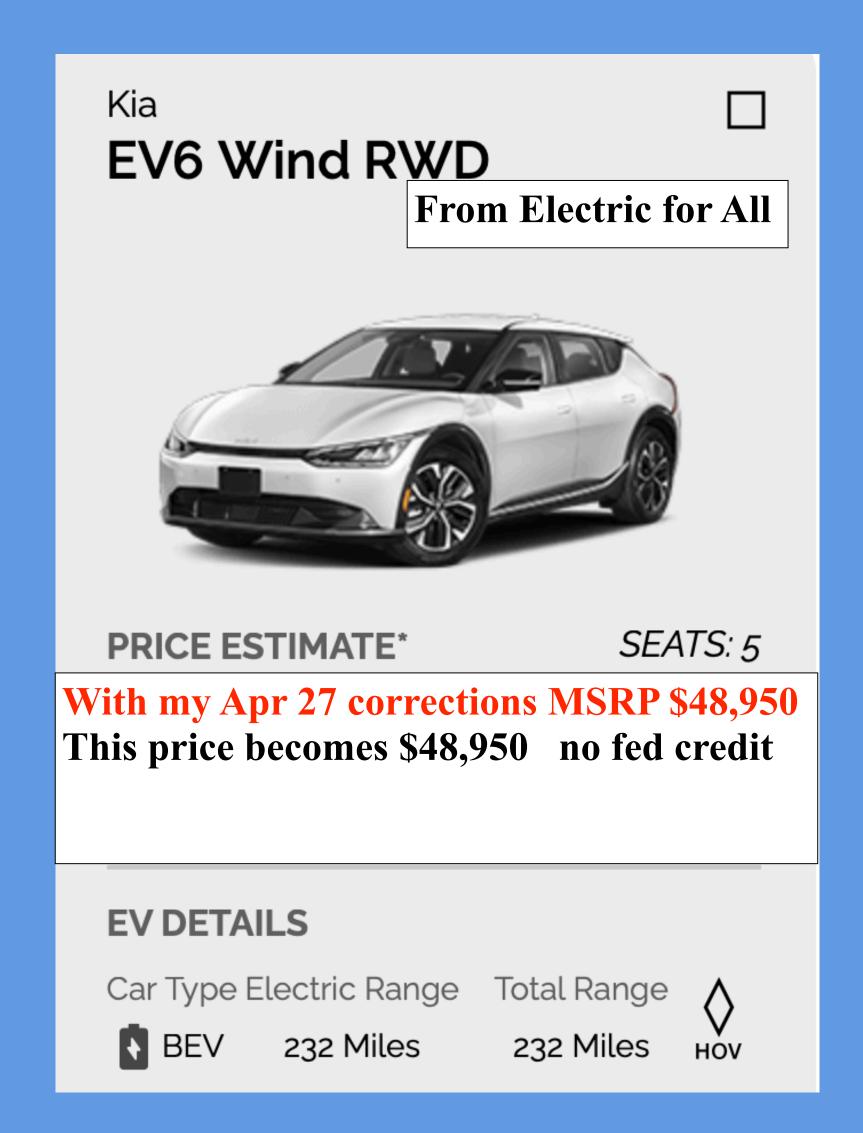


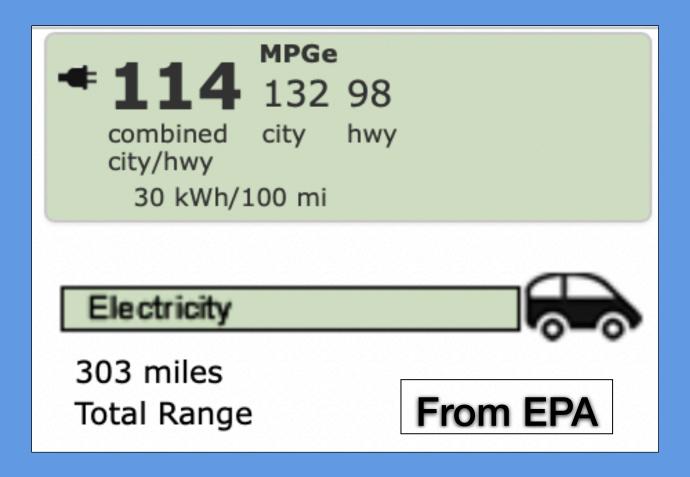


Hyundai Ioniq 5



Available through dealers.









Available through dealers.

### Motorweek EV of the year

Building a USA factory will be necessary to qualify for the Federal tax credit.

Car makers starting the process of a US Factory

Audi

Canoo

KiaEV

Polestar south Carolina 2024

Vinfast

Ford and Chevy- multiple factory projects.

Honda batteries in Ohio

VW batteries in canada

Siemens EVSE

ABB EVSE

Tritium EVSE

(I'm positive I missed some)

# Session 5: What's available Toyota BZ4X. \$42,000 252 miles



Toyota not tax credit eligible - not assembled in the US

Motto for Toyota EVs seems to be "We think we can't"

Toyota made a big announcement that nobody wants EVs. This is their 1st EV and seems to have rushed it out. There is a metaphor about having the wheels fall off, but they had to recall all of initial shipment because the wheels were actually falling off. Toyota also made another statement in early October that California CAFE goals are likely unreachable.





### More \$30,000 EVs on the way!!??

Things look a lot better with Fisker and Chevy. Both are a foot or two longer than the bolt. Equinox is expected in fall of 2023 for about \$30,000 and a 300 mile range. Fisker Pear also targets \$30,000 and 300 mile range. (Actual appearance of the pear is still a secret) Pear will possibly in 2024. Equinox reservations not open yet.

## a used car thing

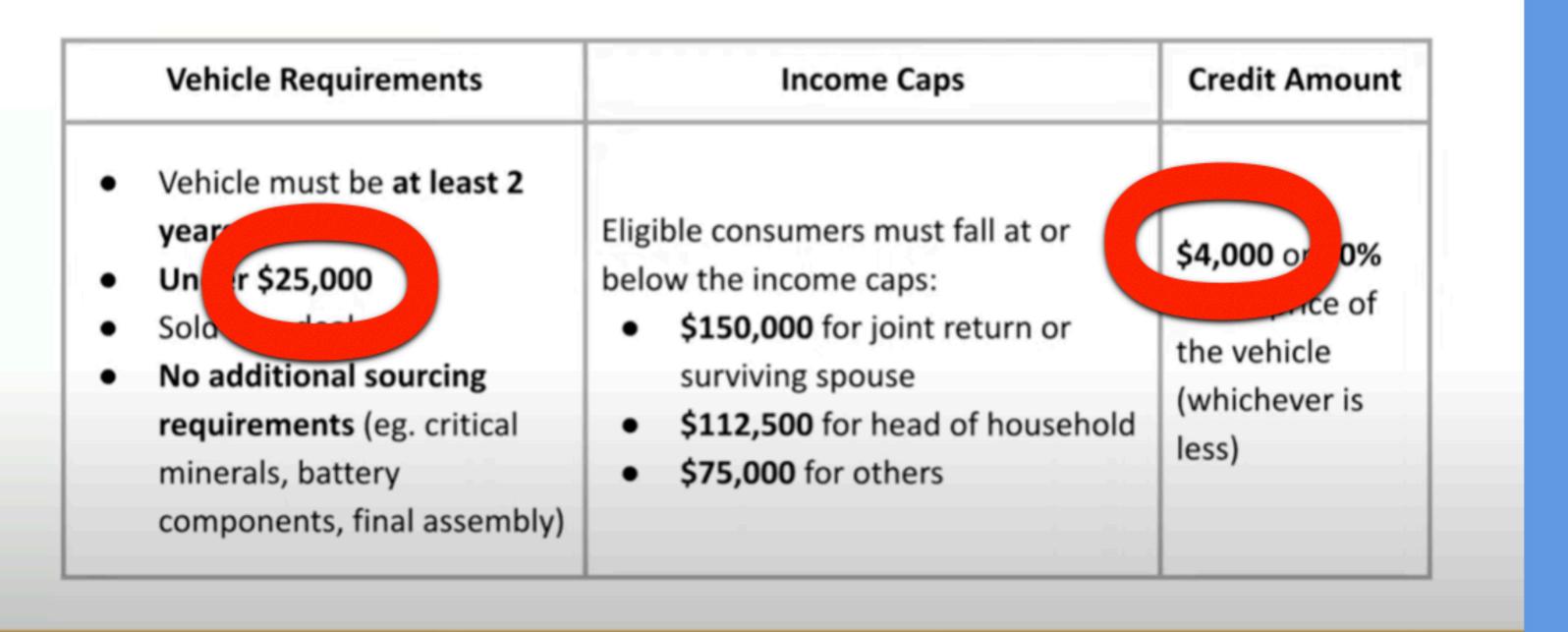
### Plug In America Used EV Tax Credit

Vehicle Requirements	Income Caps	Credit Amount
<ul> <li>Vehicle must be at least 2 years old</li> <li>Under \$25,000</li> <li>Sold by a dealer</li> <li>No additional sourcing requirements (eg. critical minerals, battery components, final assembly)</li> </ul>	Eligible consumers must fall at or below the income caps:  • \$150,000 for joint return or surviving spouse  • \$112,500 for head of household  • \$75,000 for others	\$4,000 or 30% of the price of the vehicle (whichever is less)

www.pluginamerica.org

### a used car thing

### Plug In America Used EV Tax Credit



www.pluginamerica.org



Sponsored

Used 2019 Volkswagen e-Golf ...

8,627 miles • USED • ...

\$25,950



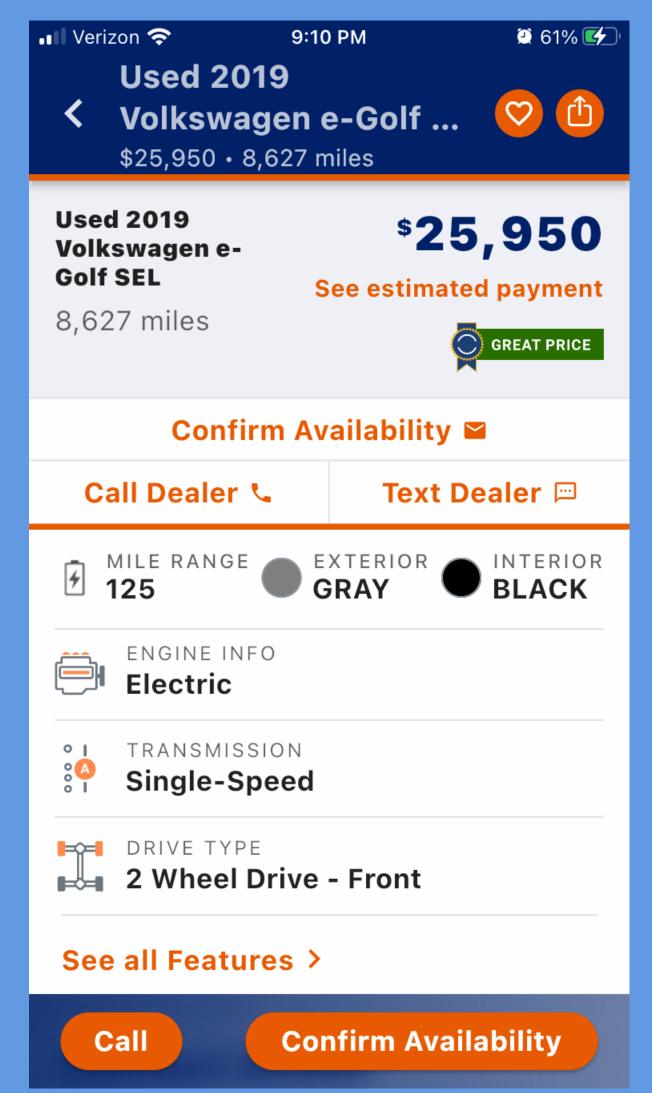
See estimated payment

Sam Leman Toyota

Bloomi... (45.5 ...



## a used car thing





### Used 2021 Nissan Leaf SL Plus

31,037 miles • USED • ...

\$27,777



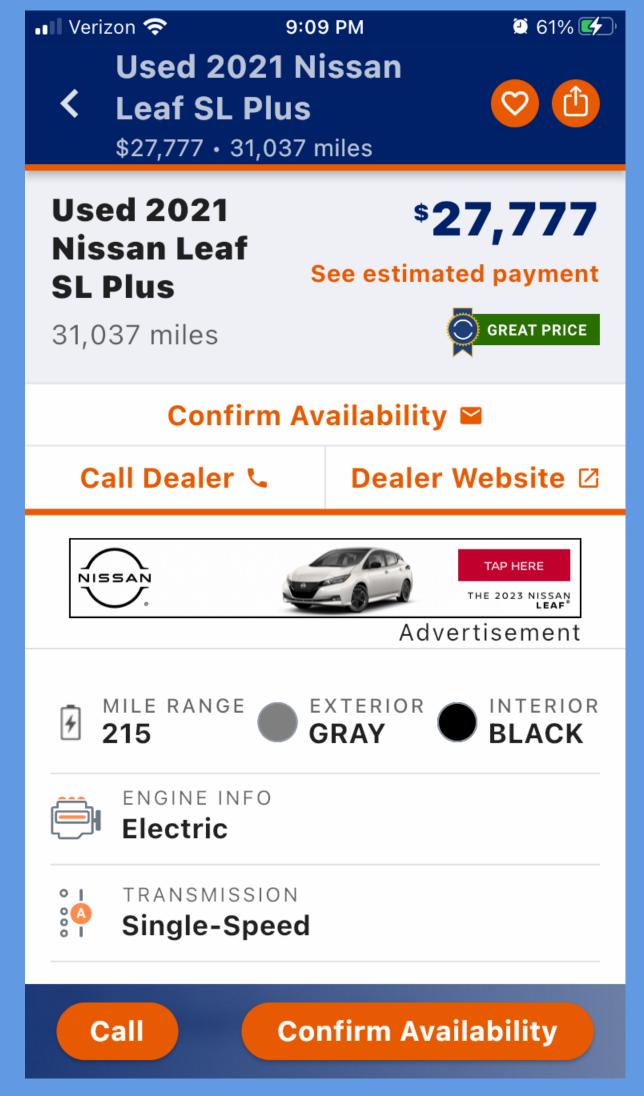
See estimated payment

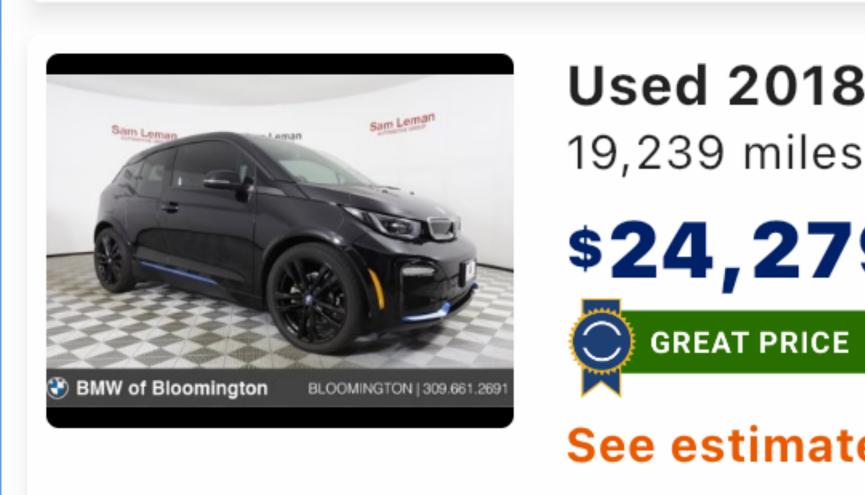
Illini Nissan



Champ... (1.9 mi.)







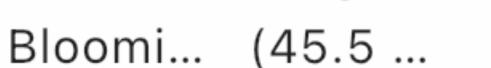
#### Used 2018 BMW i3 s

19,239 miles • USED • ...

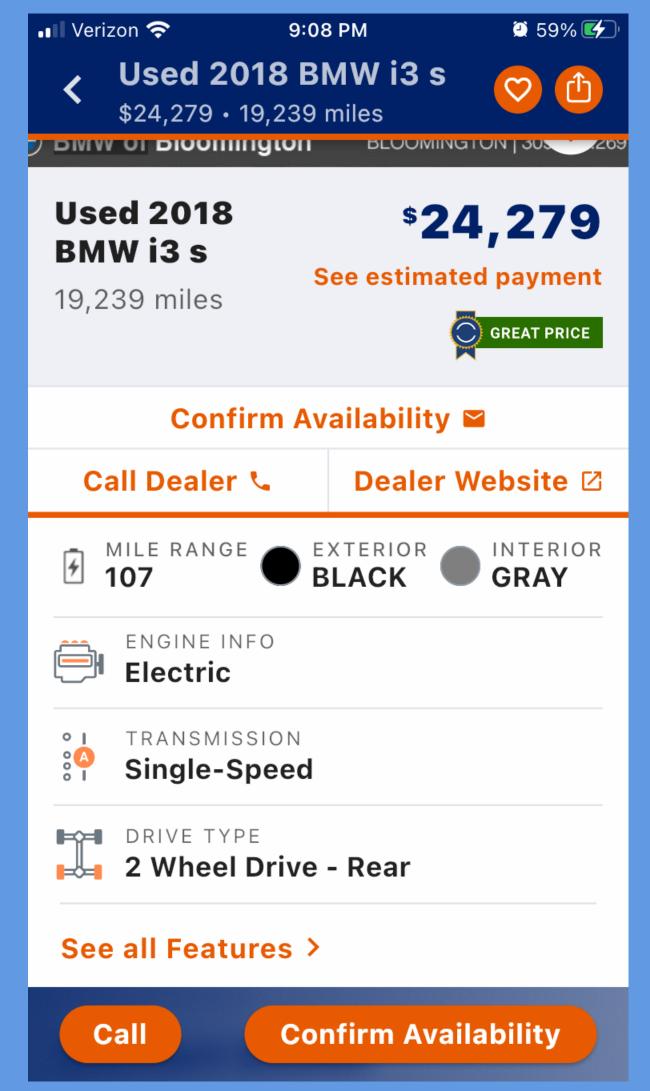
\$24,279

#### See estimated payment

BMW of Bloomington









### Used 2016 Volkswagen e-Golf ...

36,374 miles • USED • ...

\$15,200



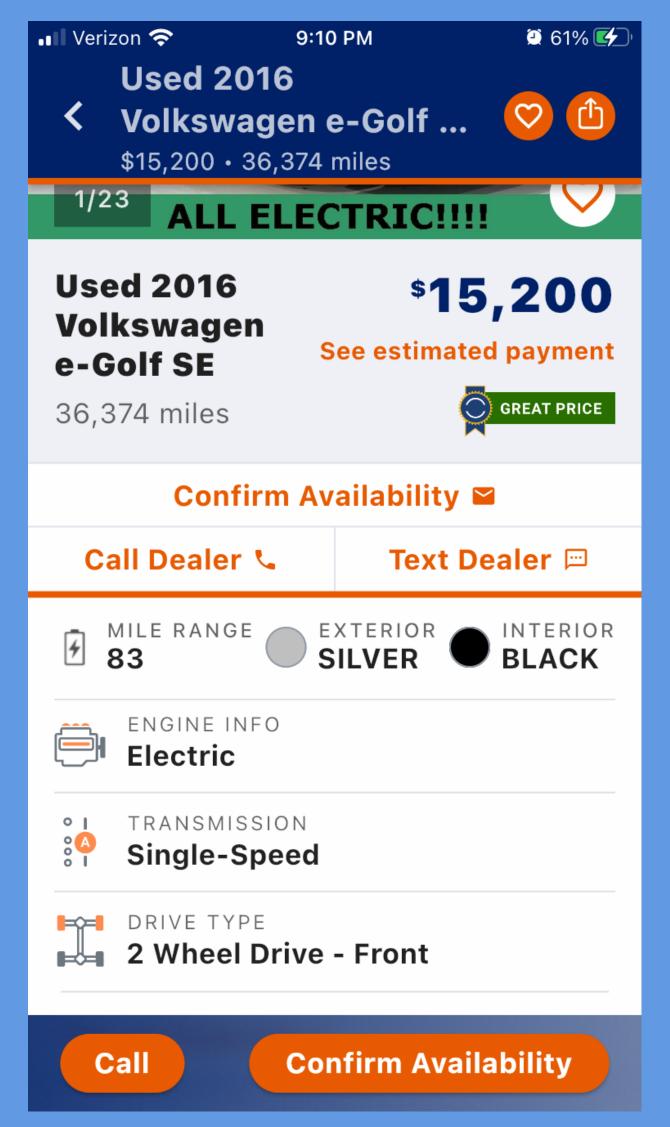
#### See estimated payment

Napleton's Auto Park...



Urbana,... (3 mi.)

## a used car thing



The end for now.